

REAL *Trends*

THE WALL STREET JOURNAL.

The Thousand

The 2013 Top 1,000

TOP 250 REAL ESTATE SALES PROFESSIONALS

RANKED BY TRANSACTION SIDES

RANKED BY TRANSACTION VOLUME

TOP 250 REAL ESTATE SALES TEAMS

RANKED BY TRANSACTION SIDES

RANKED BY TRANSACTION VOLUME



CONVENTIONAL THINKING:
If you hold a spot on America's Top 1,000 list,
you're a real estate success.

COLDWELL BANKER® THINKING:
If you hold 155 spots, you're Coldwell Banker.

Once again, when it comes to real estate, nobody can touch **Coldwell Banker®**. In the June 2013 *REAL Trends* report ranking America's top 1,000 residential real estate agents and teams, **Coldwell Banker** surpassed all other major real estate brands nationwide with 155 of our professionals on the list. That's 25% more than the next closest brand. Learn why our sales professionals have achieved such success and how you can earn your own spot on the list with **Coldwell Banker**. Visit coldwellbanker.com/join today.



CONGRATULATIONS TO OUR TOP AGENTS AND TEAMS

INDIVIDUAL-SIDES

PATTI FURMAN • ANDY HARGREAVES • FRANK DeNOVI • CATHY HOPPOUGH • CHAD IRELAND • MIKE PARSLEY • TERRI ALPHIN SMITH • CHRISTINE MASTERS • CHRISTINA GRIFFIN • MARY WALLACE • LYNNE VANDEVENTER • LAURICE McCARTY • PAUL MORAD • CINDY ELLIS • JOHN BOCH • TERRY YUEDE • KATHY IRVINE • DOROTHY BUSE • BRIAN SMITH • DEBBIE MOORE • DOUG BLACK* • JEFF FURNISS • HANS BRINGS • CINDI MALONE • LINDA TINSLEY • CAMILLE JOHNSON • MARK CAUDELL • MARK NANNY • JOSEPH HAYES • ANDY DEMUTH • JENNIE STEVENS • TOM DEUTSCH, JR. • RANDALL WEST • OPHA PHILLIPS • SUE MARTIN • ANDREW GUANCIALE • MICHELLE MUNDA • MIKE SPECCHIO • JAMES MADISON • TOM NIELSEN • RUSS WEGLARZ • CYNTHIA BROWN

INDIVIDUAL-VOLUME

JADE MILLS • CHRIS CORTAZZO • KERI NICHOLAS • SCOTT DANCER • TOM LeMIEUX • MARY LU TUTHILL • CARRIE WELLS • JENNIFER AMES • GAIL ROBERTS • GINGER GLASS • LINDA MAY • BRIGITTE SENKLER • DAVID BELLINGS • MICHAEL LIBOW • JIM ARBEED • ELAINE PRUZON • HUGH CORNISH • TIM ALLEN • HANNA SHACHAM • STEVE FRANKEL • MICHAEL EDLEN • DAVID YOUNG • DIANE POLLAND • BRYAN BOMBA • HANS BRINGS • CYD GREER • WENDY LISTER • ERIKA DEMMA • ELLEN FRANCISCO • TERI HARDKE • DAWN MCKENNA • GEORGE STICKNEY • STEVE SLAVIN • LILI BANANI • BILLY MCNAIR • MICHELE KOLSKY-ASSATLY • CHEZI RAFAELI • DEBORAH GORDON • LYNNE VANDEVENTER • FRANK D. ISOLDI • JANICE MCGLASHAN • TOM NEEL • KATHY IRVINE • DENISE LAUGESSEN • IRENE DAZZAN-PALMER • ROBERT NORTHFIELD • KATE BRANSFIELD • JERRY HOUSTON • DONA CROWDER • TARA COVENEY • ALAN KURLANDER • MARY BETH WOODS • BETH FERESTER

TEAMS-SIDES

THE JIM ALLEN GROUP • KNIGHT MATT TEAM* • SHINE TEAM • KAL AND GERRY REO TEAM • THE WILLIAMS TEAM • JIM BERNIE TEAM • STEPHANIE VITACCO • THE GREG GRAHAM TEAM • MATT DAVIES TEAM • MOORE BOOKOUT TEAM • SANDI PRESSLEY TEAM • JOHN SCHUSTER GROUP • TEAM MILLS • ANDERSON TEAM • ESSEX & HARVEY TEAM • TEAM STIMPSON • THE ALDERTON GROUP • THE DESROCHERS TEAM • TEAM GALE • DAVID YOUNG TEAM • THE HERITAGE TEAM • MARY CARTER TEAM • THE NOLEN GROUP • CURT GASPER TEAM

TEAMS-VOLUME

THE JILLS - JILL EBER AND JILL HERTZBERG • JOYCE REY • MALIN GIDDINGS-SF PROPERTIES • SALLY FORSTER JONES • TIM SMITH GROUP • THE HARWOOD GROUP • THE JIM ALLEN GROUP • BILL GORMAN GROUP • STEPHANIE VITACCO • DAVID YOUNG TEAM • ESSEX & HARVEY TEAM • MARY TAN REALTY TEAM • JANE FAIRWEATHER • SUSAN BURNS • RANDY SOLAKIAN • MANDY AND DAVID TEAM • KAREN BERNARDI • KNIGHT MATT TEAM* • BETH FERESTER TEAM • VALERIE FITZGERALD • THE BILL LISTER TEAM • LINDA CHANG AND BRENT CHANG • ANDREA CROSSMAN GROUP • THE HERITAGE TEAM • ELIZABETH BILLINGTON • SANDI PRESSLEY TEAM • ELAINE BERLIN WHITE • SHINE TEAM • THE MARK VON DER BURG TEAM • HUBBLE BISBEE GROUP • MICHAEL COLLINS • THE THORN COLLECTION • DAVE CLARK • NOAH OSTROFF & ASSOCIATES • DROUBI TEAM • THE KAVANAUGHS



Real Estate

*Doug Black and Chris Knight honored posthumously

TheThousand
The 2013 Top 1,000

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In composing the TOP THOUSAND by REAL Trends/The Wall Street Journal and the REAL Trends Best Real Estate Agents in America rankings we reach out to request applications to virtually every leading brokerage organization, virtually all Realtor® associations and MLSs and a variety of other sources. Even given this we recognize that not every eligible sales professional knows of this ranking report and there are some who prefer not to share their data with us. There are some that are missed. We do verify through third party sources every applicant’s submission.



WE SALUTE OUR ASSOCIATES AND CONGRATULATE THE THOUSAND.

We salute the sales associates from our affiliate firms who are recognized on *The Wall Street Journal* and *REAL Trends* prestigious ranking of The Thousand. These associates are part of our powerful global network of 500+ market-leading firms with 120,000 associates in more than 40 countries. Together, these professionals send more than 40,000 referrals to trusted members each year – more than any other network.

This impressive performance reflects our affiliates' mastery of "The Art of the Introduction" and their ability to offer valued clients services worldwide. Leading Real Estate Companies of the World® associates also benefit from a robust menu of industry-leading services in technology, marketing, education and lead generation.



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Congratulations to the individual and team real estate sales professionals who qualified to be part of this year's *REAL Trends/The Wall Street Journal* Top Thousand. In an industry that has nearly one million people involved in residential real estate sales, the fact that you have achieved the level of sales it takes to be in this esteemed group is outstanding and rather incredible.

These superb professionals closed 140,955 sides and \$50,161,162,293 in sales volume in 2012—a new record for this group. It is incredible to consider that 1,000 sales professionals and teams could accomplish so much in a market that is still recovering.

We could not have assembled this ranking of the nation's finest and most productive real estate sales professionals without the assistance of the leaders of this industry. We thank the leaders of the nation's largest real estate brands and networks, many of the leaders of local and state associations of Realtors® and the leaders of many multiple listing systems for their efforts to support the compilation and verification of the data that applicants submitted to *REAL Trends*.

This is the seventh year *REAL Trends* has created the ranking of the top sales professionals in the United States in partnership with *The Wall Street Journal*. Generally, our application process begins in January when we send applications to those who qualified in past years. Then, we contact national real estate brands so that they may encourage sales associates and teams to apply. We also work directly with all brokerage firms ranked on the *REAL Trends* 500 and Up-and-Comers and virtually every local and state association of Realtors®. We invite each of these parties to either submit qualified candidates to us or to let us know who may be qualified, and then we then reach out to them directly.

We require third-party independent verification on every sales professional and team. These take many forms, but the source for the verification must be independent of the sales professional or team that submits an application. We make no exceptions to this rule. We also verify whether a person submitting is an individual sales professional or part of a team as we rank them separately.

It is important to note that while we reached out to more 2,000 separate realty organizations in the United States in an attempt to reach every sales professional who might qualify to be ranked on this list we feel it is highly likely that there are some fine real estate sales professionals who are not listed here. Some may not be here because they did not want to apply and others because the word of this ranking did not reach them. Thus this *REAL Trends/The Wall Street Journal* Top Thousand may not be a complete list.



A handwritten signature in black ink that reads "Stephen H. Murray". The signature is fluid and cursive.

Stephen H. Murray
Publisher



A handwritten signature in black ink that reads "Jaime O'Connell". The signature is cursive and elegant.

Jaime O'Connell
Real Estate Analyst



Celebrating Success in Real Estate

Long & Foster is honored to salute the following sales associates who have been ranked among The Wall Street Journal/REAL Trends Top 250 real estate professionals nationwide. To these industry leaders, we say "thank you" for providing a level of service that is not only recognized by your clients, but has placed you among the most elite of real estate professionals.



Creig Northrop
The Creig Northrop Team
Ranked #2 Team by
Transaction Volume and
Ranked #4 Team by
Transaction Sides
Clarksville Office, Maryland
410-531-0321
CNorthrop@NorthropTeam.com



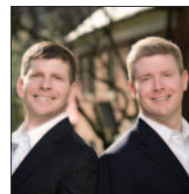
Debbie Dogrul
Debbie Dogrul Associates
Ranked #9 Team by
Transaction Volume and
Ranked #25 Team by
Transaction Sides
Fairfax Office, Virginia
703-425-3582
Debbie.Dogrul@LNF.com



Marc Fleisher
The Fleisher Group
Ranked #20 Team by
Transaction Volume
Friendship Heights/
Chevy Chase Office
Washington, DC
202-438-4880
Marc@TheFleisherGroup.com



Cindy Schneider and Tom Pietsch
Tom & Cindy and Associates
Ranked #57 Team by
Transaction Volume and
Ranked #149 Team by
Transaction Sides
Kingstowne Office, Virginia
703-822-0207
Cindy@HelloVirginia.com



Steve and Hans Wydler
The Wydler Brothers
Ranked #59 Team
by Transaction Volume
McLean Office
Virginia
703-873-5020
Info@WydlerBrothers.com



Wendy Banner
The Banner Team
Ranked #74 Team
by Transaction Volume
Bethesda Gateway Office
Maryland
301-365-9090
Wendy@BannerTeam.com



Leslie Kopp
The Leslie Kopp Group
Ranked #98 Team
by Transaction Volume
Bethany Beach Office
Delaware
302-542-3917
Leslie@LeslieKopp.com



Jamie Coley and Leigh Reed
The Coley-Reed Team
Ranked #143 Team
by Transaction Volume
Bethesda Office
Maryland
301-907-6643
ColeyReedHomes@aol.com



Jan & Dan Laytham
Jan & Dan Laytham
Ranked #180 Team
by Transaction Volume
Great Falls Office
Virginia
703-757-3222
Dan.Laytham@LongandFoster.com



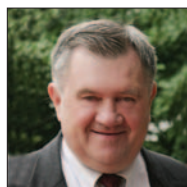
Charlie Buckley
The Mr. Waterfront Group
Ranked #187 Team
by Transaction Volume
Annapolis Office
Maryland
410-266-6880
Charlie@WaterfrontHomes.org



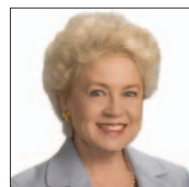
Brad Wisley and Carol Greco
Wisley Greco & Associates
Ranked #196 Team
by Transaction Volume
Annandale Office
Virginia
703-927-2349
Brad.Wisley@LNF.com



Marianne Prendergast
The Prendergast Team
Ranked #214 Team
by Transaction Volume
McLean Office
Virginia
703-873-5155
Marianne@ThePrendergastTeam.com



Ron Rush
Ron Rush Team
Ranked #225 Team
by Transaction Volume
Fairfax Centre Office
Virginia
703-327-2621
RonRushTeam@RonRushTeam.com



Lilian Jorgenson
Lilian Jorgenson
Ranked #133 Individual
by Transaction Volume
McLean Office
Virginia
703-407-0766
Lilian.Jorgenson@LNF.com

EOE



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- Comprehensive market experts
- Home of the total homeownership experience

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Source: Information included in this report is based on data supplied by MRIS and its member Association(s) of REALTORS, who are not responsible for its accuracy. Does not reflect all activity in the marketplace. January 1, 2012 – December 31, 2012. Information contained in this report is deemed reliable but not guaranteed, should be independently verified, and does not constitute an opinion of MRIS or Long & Foster Real Estate, Inc. ©2013 All rights reserved.

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The Thousand

The 2013 Top 1,000

The Wall Street Journal and REAL Trends, Inc. have compiled a summary of the Top 1,000 real estate professionals and teams in the United States. Listed below are the Top 250 individual real estate professionals based on the number of closed transaction sides for 2012.



Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
1.	Ben Caballero Addison, TX	HomesUSA.com	2,267.00
2.	Ayoub Rabah Chicago, IL	Great Street Properties	661.00
3.	Jeff Perry St. Cloud, FL	Prudential Results Realty	653.00
4.	Joe Kadaf Dearborn Heights, MI	RE/MAX Leading Edge	646.00
5.	Michael Balsitis Caledonia, MI	Bellabay Realty LLC	559.00
6.	Raymond Megie Lapeer, MI	Realty Executives Main Street LLC	528.00
7.	Mary Berry Oklahoma City, OK	CENTURY 21 All-Pro Realty, Inc.	501.00
8.	Michael Samborn Bay City, MI	All Star Real Estate	479.00
9.	Scott Cohara Parma, OH	ERA Lentz Associates, Inc.	456.50
10.	Jimmie Tapley Memphis, TN	Crye-Leike Realtors	455.00
11.	Kelly Anne Porter Dallas, TX	Metroplex Real Estate Services, Inc.	445.00
12.	Nancy Braun Charlotte, NC	Showcase Realty, LLC	426.00
13.	Philippe Ziade Las Vegas, NV	Vibrant Realty, LLC	420.00
14.	Gina Giampietro Moon Twp, PA	RE/MAX Renaissance Realty West	414.00
15.	Sherri Saad Dearborn Heights, MI	RE/MAX Leading Edge	412.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
16.	Marie Chung Cerritos, CA	Modern Realty Co.	399.00
17.	Kenneth Westfall Colorado Springs, CO	Westfall and Company Marketing and Management Group, Inc.	395.00
18.	Adam Cheyne Roseville, CA	Keller Williams Realty	394.00
19.	Patti Furman Glenview, IL	Coldwell Banker Residential Brokerage/NRT	389.00
20.	Larry Strother Fayetteville, NC	ERA Strother Real Estate	383.00
21.	Tom Daves Roseville, CA	Keller Williams Realty, Inc.	379.03
22.	Cynthia Castelli Garden City, MI	CENTURY 21 Castelli	378.00
23.	Ellen Brewood Leawood, KS	Realty Executives of Kansas City	358.00
24.	Andrew Johnson Martinsburg, WV	Touchstone Realty	349.00
25.	Joseph Mullaney St. Johns, MI	RE/MAX Real Estate Professionals-St. Johns	348.00
26.	Kyle Passkiewicz Jacksonville, FL	Watson Realty Corp.	345.15
27.	Julie Budden Atlanta, GA	Keller Williams Realty, Inc.	345.00
28.	Eunice de Guire Kingsland, GA	ERA Kings Bay Realty	334.00
29.	Diana DiPeppe Pasadena, MD	CENTURY 21 The Real Estate Centre	327.00
29.	David Allen Boilingsprings, SC	Allen & Assoc.	327.00
31.	Andrew Kaplan Glendale, WI	Kapital Real Estate LLC	319.00
32.	Jared Jones Las Vegas, NV	Horizon Realty Group	318.00
33.	Nick Shivers Portland, OR	WestOne Properties Group - Keller Williams Realty	317.00
34.	Marshall Carrasco Reno, NV	Marshall Realty	312.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
35.	Pam Wooddell Wilmington, NC	Live Oak Real Estate	311.00
35.	Larry Magguilli Rochester, NY	Hunt Real Estate ERA	311.00
37.	Trish Nash Henderson, NV	EXIT Realty Gallery of Homes	309.89
38.	Jason Stockwell Edina, MN	RE/MAX Results	307.75
39.	Peter Drossos Park Ridge, IL	Keller Williams Realty, Inc.	307.00
40.	Kimberly Nedelkow Oroville, CA	RE/MAX Altima	304.00
41.	Greg Glosso Memphis, TN	Fast Track Realty	303.00
42.	Raul Villacis Stamford, CT	Advantage Realty Group Advisors	295.00
43.	Joe Davalos San Antonio, TX	CENTURY 21 United Group, LLC	293.00
44.	Greg Martin Lawrenceville, GA	ERA Sunrise Realty	289.00
45.	Joey Schlager Richmond, VA	RE/MAX Commonwealth	284.44
46.	Andy Hargreaves Livonia, MI	Coldwell Banker Preferred	284.00
47.	Dan Shanyfelt Bakersfield, CA	Miramar International	282.00
48.	Brett Keppler Cincinnati, OH	TREO Realtors	280.00
48.	Joey Cranford Englewood, CO	RE/MAX Professionals	280.00
50.	Patricia Kirchhoff Lake Geneva, WI	Keefe Real Estate, Inc.	277.00
51.	Sabriya Scott Savannah, GA	CENTURY 21 Fox Properties	276.00
52.	Heather Darden Milledgeville, GA	CENTURY 21 Old Capitol Realty	275.50
53.	Frank DeNovi Arlington Heights, IL	Coldwell Banker Residential Brokerage/NRT	265.70

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
54.	Terri Rutherford Brentwood, TN	RE/MAX Fine Homes	261.00
55.	Cathy Hoppough Ionia, MI	Coldwell Banker Weir Manuel	260.25
56.	Nicholas McDaniel Decatur, AL	CENTURY 21 Prestige Properties, Inc.	260.00
57.	Chad Ireland Ankeny, IA	Coldwell Banker Mid-America Group, Realtors	257.00
58.	Michael Seger Watkinsville, GA	Seeger Realty Inc.	254.00
59.	Mohammed Siddiq Pembroke Pines, FL	EXIT Metroquest Realty	252.00
60.	Barbara Zorn Cocoa Beach, FL	Prudential Star Real Estate	250.00
61.	Zoritha Thompson Sacramento, CA	Goree & Thompson Real Estate, Inc.	249.00
62.	Michael Parsley Lansing, MI	Coldwell Banker Hubbell Briarwood	248.00
63.	Terri Alphin Smith Jacksonville, NC	Coldwell Banker Fountain Realty	244.00
64.	Marie Russell New Bedford, MA	CENTURY 21 Hughes & Carey	240.00
65.	Robert Shaffer Clinton Township, MI	RE/MAX First	238.00
65.	Mike Fayz Dearborn Heights, MI	Real Estate One	238.00
67.	Rebecca Demastus Newburgh, IN	ERA First Advantage Realty, Inc.	237.00
68.	Geraldine Andolina Grand Island, NY	CENTURY 21 Winklhofer	234.00
69.	Christine Masters Florissant, MO	Coldwell Banker Gundaker/NRT	232.80
70.	Thomas Zbikowski Shelby Twp., MI	Real Estate One	232.71
71.	Blair Myers Warner Robins, GA	EXIT Success Realty	231.00
72.	Robert Yohr Olathe, KS	KC Foreclosures LLC	229.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
73.	Jim Hadden Augusta, GA	Keller Williams Realty, Inc.	228.00
74.	Alicia Trevino Mesquite, TX	CENTURY 21 Alicia Trevino Realtors	227.00
74.	Nancy Kennedy Croton-on-Hudson, NY	Houlihan Lawrence	227.00
74.	Matthew Johnson Everett, WA	John L. Scott Everett	227.00
77.	Christina Griffin, PA Tampa, FL	Coldwell Banker Residential Real Estate/NRT	225.00
78.	Cassy Estep El Paso, TX	ERA Sellers Buyers & Associates	223.00
78.	Jeff Cook Summerville, SC	AgentOwned Realty Co.	223.00
80.	Ben Hirsh Atlanta, GA	Hirsh Real Estate Specialists	221.00
81.	David Acosta El Paso, TX	ERA Sellers Buyers & Associates	220.00
82.	Kimberly Pitaniello Greenwood Village, CO	RE/MAX Alliance	218.00
83.	Dawn Doleh Strongsville, OH	Russell Real Estate Services	217.00
84.	Amanda Wiley Albany, GA	ERA All in One Realty of Albany	213.00
84.	Mary Wallace Oak Lawn, IL	Coldwell Banker Residential Brokerage/NRT	213.00
84.	Matt Schafer Savage, MN	RE/MAX Advantage Plus	213.00
84.	Tom Hall Salem, OR	John L. Scott Salem West	213.00
88.	May Aston Bradenton, FL	RE/MAX Alliance Group	211.75
89.	Laurie Larsen Hudson, WI	CENTURY 21 Premier Group	210.45
90.	Brandon Landry Lafayette, LA	RE/MAX Acadiana	210.00
91.	Lynne VanDeventer Okemos, MI	Coldwell Banker Hubbell Briarwood	209.25

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
92.	Spencer Stokes Fenton, MI	CENTURY 21 Park Place Ltd.	209.00
93.	Laurice McCarty Bakersfield, CA	Coldwell Banker Preferred, Realtors	208.50
94.	Patrick Ginn Vancouver, WA	The Hasson Company	206.00
94.	Paul Boudier Fair Oaks, CA	Keller Williams Realty	206.00
96.	Jennifer Davis Cedar City, UT	ERA Realty Center	203.50
97.	Jeremy Peterson St. Paul, MN	RE/MAX Results	202.00
97.	Robert Padron Chicago, IL	RE/MAX Cityview	202.00
99.	Paul Morad Florissant, MO	Coldwell Banker Gundaker/NRT	201.80
100.	Jennifer Derrick Jackson, MS	CENTURY 21 Maselle & Associates, Inc.	201.50
101.	Rich Harger Orlando, FL	Connect Realty.com	199.00
102.	Cindy Ellis Muskegon, MI	Coldwell Banker Schmidt, Realtors	198.75
103.	Christian Fischer Lynwood, IL	Realty Executives Target	198.00
104.	Bruce Hammer Sacramento, CA	Golden State Realty Group	197.00
105.	Collis Clovie Atlanta, GA	CENTURY 21 InTown	195.50
106.	Amy Coleman Sacramento, CA	Golden State Realty Group	195.00
107.	John Boch Dublin, OH	Coldwell Banker King Thompson/NRT	194.00
108.	Monica Vaca Houston, TX	CENTURY 21 The Real Estate Group	192.00
108.	Debra Orr Gainesville, GA	Keller Williams Realty, Inc.	192.00
110.	Andy Skwiot White Bear Lake, MN	RE/MAX Specialists	191.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
110.	Ralph Eskildsen Livonia, MI	CENTURY 21 Row	191.00
112.	Larry Harper Visalia, CA	Keller Williams Realty, Inc.	190.39
113.	Kimm Pastrana Minneapolis, MN	CENTURY 21 Pastrana Realty, Inc.	190.00
114.	Terry Yuede St. Charles, MO	Coldwell Banker Gundaker/NRT	189.20
115.	Clint Schlotfeldt Everett, WA	John L. Scott Everett	188.00
116.	Pennie Carroll Altoona, IA	RE/MAX Opportunities	186.00
117.	Kathy Irvine Chesterfield, MO	Coldwell Banker Gundaker/NRT	185.30
118.	Leo Nordine Hermosa Beach, CA	Nordine Realtors Inc.	185.00
119.	Robert Scroggs Irving, TX	CENTURY 21 Judge Fite Company	183.00
119.	Chad Schwendeman Brainerd, MN	Weichert, Realtors	183.00
119.	Chris Montalvo Corpus Christi, TX	Mirabal Montalvo & Associates	183.00
122.	Kim Pardue Raleigh, NC	Fonville Morisey Realty, Vandora Office	181.80
123.	Jeffrey Leatherwood College Station, TX	CENTURY 21 Beal, Inc.	181.00
124.	Rob Harris Fort Wayne, IN	RE/MAX Results	180.00
125.	Brian Monge Peoria, IL	Jim Maloof Realtor	179.50
126.	Dorothy S. Buse Kissimmee, FL	Coldwell Banker Ackley Realty	179.40
127.	Gordon Newman Greeneville, TN	CENTURY 21 Legacy	179.00
127.	Jay Heckendorn-Telenda Windermere, FL	Keller Williams Classic Realty	179.00
127.	Patty Farr Platte City, MO	RE/MAX Homes Center	179.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
127.	Bill Eggeling Port St Lucie, FL	RE/MAX 100 Riverside	179.00
127.	Joan Delouis San Antonio, TX	Better Homes and Gardens Real Estate Bradfield Properties	179.00
132.	Brian Smith Salem, OR	Coldwell Banker Mountain West Real Estate, Inc.	177.50
133.	Jane Crosby Deland, FL	Watson Realty Corp.	176.95
134.	Kevin Pall Suffolk, VA	Brooke Madison & Associates	176.00
134.	Debra Moore Vandalia, OH	Coldwell Banker Heritage Realtors	176.00
136.	Ed Laine Bellevue, WA	Miller Laine Properties	175.00
137.	Kyla Standring Albany, GA	ERA All in One Realty of Albany	174.50
138.	Doug Black Gastonia, NC	Coldwell Banker MECA Realty	174.00
138.	Art Acosta Chino, CA	ERA Regency Realtors	174.00
140.	Rod Drendel Fond du Lac, WI	RE/MAX Heritage	173.00
141.	Brian Kassis Sacramento, CA	RE/MAX Gold	172.00
142.	Richard Prokup Perrysburg, OH	The Danberry Company	171.00
142.	Jeff Anderson Apple Valley, MN	RE/MAX Results	171.00
144.	Tracy King Pigeon Forge, TN	Kings Of Real Estate	170.00
145.	Kiran Vedantam Chandler, AZ	Kirans & Associates Realty	168.00
145.	Jeff Furniss Baton Rouge, LA	Coldwell Banker One	168.00
145.	Penny Crick Evansville, IN	ERA First Advantage Realty, Inc.	168.00
148.	Randall Brookshire Ypsilanti, MI	CENTURY 21 Brookshire	167.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
149.	Henry Benito Coral Gables, FL	Benito Realty Group	166.00
149.	Greg Anderson Chaska, MN	RE/MAX Advisors West	166.00
151.	Bill Knapp Gurnee, IL	Lake Shore Drive Realty, Inc.	165.00
152.	Wes York Tuscaloosa, AL	Hamner Real Estate	164.50
153.	Peggy Knoettner Bedford, NH	Better Homes and Gardens Real Estate The Masiello Group	164.00
153.	Ronald Gersch Joliet, IL	RE/MAX Realty of Joliet	164.00
155.	Danielle Grostick Saline, MI	Real Estate One	163.90
156.	Christopher Sulentic San Diego, CA	Wholesale Direct Real Estate	163.00
156.	M. Kay Edwards Cincinnati, OH	RE/MAX Preferred Group	163.00
158.	Hans Brings Waltham, MA	Coldwell Banker Residential Brokerage/NRT	162.80
159.	Cindi Malone Gallatin, TN	Coldwell Banker Barnes	162.00
159.	Scott Germino Bellevue, WA	Pillar Northwest Real Estate	162.00
159.	Michael P. Cohen Philadelphia, PA	RE/MAX Access	162.00
159.	Josh Anderson Nashville, TN	The Anderson Group Real Estate	162.00
163.	Michael A. Kusenko Lower Burrell, PA	ERA Meridian Real Estate Group	161.00
163.	Jose Fente Hialeah, FL	Tropical Realty Inc.	161.00
165.	Linda Tinsley Hendersonville, TN	Coldwell Banker Lakeside, Realtors	160.00
165.	Drew Peterson Sarasota, FL	RE/MAX Alliance Group	160.00
165.	Emily Odak Fort Lauderdale, FL	Better Homes and Gardens Real Estate Florida 1st	160.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
165.	Gina Gargeu Baltimore, MD	CENTURY 21 Downtown	160.00
169.	Jeff Detlogg Eden Prairie, MN	RE/MAX Results	159.00
170.	Brad Reeser Edmond, OK	Keller Williams Realty, Inc.	158.15
171.	Matthew Malone Forney, TX	CENTURY 21 Schaeffer & Associates, L.L.C.	158.00
171.	J.J. Lopez Montebello, CA	CENTURY 21 Realty Masters	158.00
173.	Courtney Wilson Greenwood Village, CO	RE/MAX Masters Inc.	157.00
174.	William Betzner Jupiter, FL	Keller Williams Realty, Inc.	156.00
174.	Sandi Bauman Chico, CA	Chico Homes Real Estate Sales Inc.	156.00
176.	Camille Johnson Waco, TX	Coldwell Banker Jim Stewart, Realtors	155.15
177.	Sigifredo Ponce Salinas, CA	Real Time Realty, Inc.	155.00
177.	Clarence Oliveira Turlock, CA	CENTURY 21 M&M and Associates	155.00
177.	Doris LaBeau Flat Rock, MI	RE/MAX Masters	155.00
177.	Tawny King Spring Hill, TN	EXIT Realty King & Associates	155.00
177.	Becky Babcock Canton, GA	ERA Sunrise Realty	155.00
182.	Thomas Mario East Boston, MA	CENTURY 21 Mario Real Estate	154.50
182.	Mark Caudell Arab, AL	Coldwell Banker Graben Real Estate, Inc.	154.50
184.	Bradley Lemon Hilton Head, SC	RE/MAX Island Realty	154.00
184.	Laura Garlitz Myrtle Beach, SC	CENTURY 21 The Harrelson Group	154.00
186.	Troy Toulou Puyallup, WA	RE/MAX Properties	153.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
187.	Mark Nanny Lubbock, TX	Coldwell Banker Rick Canup, Realtors	152.50
188.	Debbie Shagnea Jacksonville, FL	Watson Realty Corp.	151.85
189.	Mike Hicks Idaho Falls, ID	Keller Williams Realty, Inc.	151.80
190.	Paul Pantano Wilmington, DE	PANTANO Real Estate, Inc.	150.00
190.	Kimberly Harding League City, TX	RE/MAX Space Center	150.00
190.	Andrey Bustamante Orlando, FL	Bustamante Real Estate	150.00
193.	Janet Naisbitt-Bagley Cedar City, UT	ERA Realty Center	149.50
193.	Joseph Hayes Rogers, AR	Coldwell Banker Harris McHaney & Faucette Real Estate	149.50
193.	Andy DeMuth Louisville, KY	Coldwell Banker McMahan Co.	149.50
196.	Jennie Stevens Wilmington, NC	Coldwell Banker Sea Coast Advantage	149.00
196.	Stanley Lo Burlingame, CA	Green Banker	149.00
198.	Mary Whitworth College Station, TX	Keller Williams Realty, Inc.	146.00
198.	Marguerite Crespillo Rocklin, CA	SellState Realty First	146.00
200.	Tom Deutsch, Jr. Cincinnati, OH	Coldwell Banker West Shell/NRT	145.50
201.	Pat Schweigert Sparks, NV	ERA Realty Central	145.00
201.	Jared Gruber Philadelphia, PA	JG Real Estate	145.00
203.	Randall West Kissimmee, FL	Coldwell Banker West Realty	143.00
204.	Opha Phillips Bossier City, LA	Coldwell Banker Gosslee	142.00
205.	Matthew Fetick Wilmington, DE	Keller Williams Realty, Inc.	141.15

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
206.	Josh Mente Timonium, MD	Keller Williams Realty, Inc.	141.00
206.	Anne M. Lusk Lancaster, PA	Prudential Lancaster Real Estate	141.00
206.	John Lucas Canton, MI	CENTURY 21 Premier	141.00
206.	Lori Larson Cambridge, MN	RE/MAX Results	141.00
206.	Janet Kuehn N. Charleston, SC	Southern Breezes Real Estate	141.00
211.	Mike Phillips Kansas City, MO	CENTURY 21 All-Pro	140.00
211.	Sue Martin Fenton, MO	Coldwell Banker Gundaker/NRT	140.00
211.	Holly Gray Greenville, TX	CENTURY 21 First Group	140.00
211.	Ben Bluemle Savannah, GA	Seaport Real Estate Group	140.00
215.	Sarah Grainger Conway, SC	RE/MAX Properties	139.00
215.	Scott Furtney Jacksonville, NC	CENTURY 21 American Properties, Inc.	139.00
217.	Andrew Guanciale Newark, OH	Coldwell Banker King Thompson/NRT	138.10
218.	Ronald Simpson Orchard Lake Village, MI	CENTURY 21 Elegant Homes	137.00
218.	Lori Mickelson Rochester, MN	RE/MAX Results	137.00
218.	David Goodman Coral Springs, FL	RE/MAX Professionals Real Estate	137.00
218.	Dennis Estep El Paso, TX	ERA Sellers Buyers & Associates	137.00
218.	James Cantrell Roswell, GA	Prudential Georgia Realty	137.00
223.	Michelle Munda Jonesboro, GA	Coldwell Banker Bullard Realty, Co.	136.80
224.	BOOTs! Brian Bouterie Phoenix, AZ	Realty Executives	136.50

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
225.	Laura Sanders Florence, KY	Sibcy Cline Realtors	136.15
226.	Stacy Otis New Richmond, WI	CENTURY 21 Premier Group	136.00
227.	Michael Wilson Wilmington, DE	Prudential Fox & Roach Realtors	135.75
228.	Frank Rainosek Bastrop, TX	RE/MAX Bastrop Area	135.00
228.	Judy McCrory Yuma, AZ	CENTURY 21 Action Group	135.00
228.	Brian Klufft Woodland Hills, CA	RE/MAX Olson Estates	135.00
231.	Michael Specchio Sparks, NV	Coldwell Banker Select Real Estate	134.75
232.	Shirley Weems Palm Bay, FL	CENTURY 21 Camelot Realty, Inc.	134.00
232.	Tom Moon Huntington Beach, CA	Pacific Moon Real Estate, Inc.	134.00
232.	James Madison Santa Rosa, CA	Coldwell Banker Residential Brokerage/NRT	134.00
232.	Keith Brown Seattle, WA	Brown Real Estate Group	134.00
232.	Debra Akerman Tampa, FL	Keller Williams Realty, Inc.	134.00
237.	Deborah Rieders Brooklyn, NY	The Corcoran Group/NRT	133.70
238.	Rod D'Entremont Naples, FL	RE/MAX Realty Select	133.50
239.	Brian Luzny Medford, OR	Keller Williams Realty, Inc.	133.37
240.	Tom Nielsen Hudson, WI	Coldwell Banker Burnet/NRT	133.30
241.	Russ Weglarz Naperville, IL	Coldwell Banker Residential Brokerage/NRT	133.00
241.	Joni Bragg Anderson, IN	ERA Bragg Realty Group	133.00
243.	Greg Harrelson Myrtle Beach, SC	CENTURY 21 The Harrelson Group	132.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Sides
243.	Casey Froerer Ogden, UT	CENTURY 21 Gage Froerer & Associates, Inc.	132.00
243.	Daniel Del Real Modesto, CA	PMZ Real Estate	132.00
243.	Sal Calabrese Brooklyn, NY	RE/MAX Metro	132.00
243.	Paul Breininger Richland Center, WI	CENTURY 21 Complete Service Realty	132.00
248.	Fadie Ghallozi Dearborn, MI	CENTURY 21 Curran & Christie	131.50
249.	Bill Allen Medford, OR	Keller Williams Realty, Inc.	131.45
250.	Stan Miller Muskogee, OK	CENTURY 21 Clinkenbeard Agency	131.00
250.	Warren Flax Yardley, PA	Platinum Realty Team	131.00
250.	Cynthia Brown McDonough, GA	Coldwell Banker Bullard Realty, Co.	131.00



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AND THANKS ALL ITS AGENTS
FOR A RECORD-BREAKING 2012.



The Thousand

The 2013 Top 1,000

The Wall Street Journal and REAL Trends, Inc. have compiled a summary of the Top 1,000 real estate professionals and teams in the United States. Listed below are the Top 250 individual real estate professionals based on the amount of closed transaction volume for 2012.



Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
1.	Ben Caballero Addison, TX	HomesUSA.com	\$668,422,746.00
2.	Serena Boardman New York, NY	Sotheby's International Realty/NRT	\$393,742,540.00
3.	Mauricio Umansky Beverly Hills, CA	The Agency	\$378,941,197.00
4.	Kurt Rappaport Beverly Hills, CA	Westside Estate Agency	\$346,340,554.00
5.	Jade Mills Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$338,961,845.00
6.	Kyle W. Blackmon New York, NY	Brown Harris Stevens	\$328,875,500.00
7.	John Burger New York, NY	Brown Harris Stevens	\$326,513,210.00
8.	Drew Fenton Beverly Hills, CA	Hilton & Hyland Real Estate	\$319,501,697.50
9.	Tracy Campion Boston, MA	Campion & Company	\$256,547,800.00
10.	Roger Erickson New York, NY	Sotheby's International Realty/NRT	\$254,095,000.00
11.	Craig Morris Aspen, CO	Aspen Snowmass Sotheby's International Realty	\$248,777,752.00
12.	Susan Breitenbach Bridgehampton, NY	The Corcoran Group/NRT	\$248,601,647.00
13.	Jeff Hyland Beverly Hills, CA	Hilton & Hyland Real Estate	\$237,165,000.00
14.	Chris Cortazzo Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$236,669,053.00
15.	Stanley Lo Burlingame, CA	Green Banker	\$232,110,404.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
16.	Tim Davis Southampton, NY	The Corcoran Group/NRT	\$229,028,600.00
17.	Lisa Lippman New York, NY	Brown Harris Stevens	\$204,594,439.00
18.	Ken DeLeon Palo Alto, CA	DeLeon Realty	\$203,836,250.00
19.	Michael Schultz East Hampton, NY	The Corcoran Group/NRT	\$199,521,950.00
20.	Paula Del Nunzio New York, NY	Brown Harris Stevens	\$192,508,750.00
21.	Billy Rose Los Angeles, CA	The Agency	\$192,168,026.00
22.	Beate Moore Bridgehampton, NY	Sotheby's International Realty/NRT	\$191,368,000.00
23.	Nina Hatvany San Francisco, CA	Pacific Union International	\$181,364,348.00
24.	David Offer Brentwood, CA	Prudential California Realty	\$179,010,325.00
25.	Christian Angle Palm Beach, FL	Christian Angle Real Estate Inc.	\$178,202,307.00
26.	Joshua Saslove Aspen, CO	Joshua & Co.	\$176,870,000.00
27.	John Stanaland Laguna Beach, CA	HÔM Sotheby's International Realty	\$162,373,000.00
28.	Cathy Franklin New York, NY	Brown Harris Stevens	\$159,739,091.00
29.	Raju Chhabria Hermosa Beach, CA	Shorewood Realtors, Inc.	\$156,225,475.00
30.	Keri Nicholas Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$155,744,471.00
31.	Michael G. Lawler Naples, FL	Premier Sotheby's International Realty	\$154,091,749.00
32.	Jorge Uribe Coral Gables, FL	ONE Sotheby's International Realty	\$149,765,000.00
33.	Harald Grant Southampton, NY	Sotheby's International Realty/NRT	\$145,500,300.00
34.	Richard Orenstein New York, NY	Halstead Property	\$143,850,083.33

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Volume
35.	Scott Dancer Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$140,666,500.00
36.	Maria Torresy New York, NY	Brown Harris Stevens	\$137,970,000.00
37.	Walt Danley Paradise Valley, AZ	Walt Danley Realty	\$137,717,877.00
38.	Rob Thomson Jupiter, FL	Waterfront Properties & Club Communities	\$136,108,540.00
39.	David W. Roberts Boca Raton, FL	Royal Palm Properties	\$134,054,300.00
40.	Mark McFadden Washington, DC	Washington Fine Properties, LLC	\$133,600,400.00
41.	Tom LeMieux Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$132,308,000.00
42.	Deborah Rieders Brooklyn, NY	The Corcoran Group/NRT	\$127,541,991.00
43.	Mary Lu Tuthill Los Angeles, CA	Coldwell Banker Residential Brokerage/NRT	\$125,433,465.00
44.	Steve Gothelf San Francisco, CA	Pacific Union International	\$120,506,500.00
45.	Carrie Wells Carbondale, CO	Coldwell Banker Mason Morse Real Estate	\$120,164,650.00
46.	Jennifer Ames Chicago, IL	Coldwell Banker Residential Brokerage/NRT	\$119,289,123.00
47.	Michael Oliver Homewood, CA	Oliver Luxury Real Estate	\$117,311,500.00
48.	Janet Feinberg Schindler San Francisco, CA	Sotheby's International Realty/NRT	\$115,694,438.00
49.	Gail Roberts Cambridge, MA	Coldwell Banker Residential Brokerage/NRT	\$114,284,531.00
50.	David Kornmeier New York, NY	Brown Harris Stevens	\$114,150,000.00
51.	Ginger Glass Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$113,135,029.00
52.	Nancy Taylor Bubes Washington, DC	Washington Fine Properties, LLC	\$111,820,000.00
53.	Laura Barry Rancho Santa Fe, CA	Barry Estates, Inc.	\$110,117,000.00

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The 2013 Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
54.	Rob Giem Newport Beach, CA	HÔM Sotheby's International Realty	\$109,920,000.00
55.	Marie Chung Cerritos, CA	Modern Realty Co.	\$109,549,112.00
56.	Eloy Carmenate Miami Beach, FL	ONE Sotheby's International Realty	\$109,498,220.00
57.	Suzanne Perkins Santa Barbara, CA	Sotheby's International Realty/NRT	\$108,862,009.00
58.	Linda May Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$107,798,350.00
59.	Brigitte Senkler Concord, MA	Coldwell Banker Residential Brokerage/NRT	\$107,655,101.00
60.	Gregg Lynn San Francisco, CA	Sotheby's International Realty/NRT	\$105,561,854.00
61.	Richard Hilton Beverly Hills, CA	Hilton & Hyland Real Estate	\$105,000,000.00
62.	Beth Dickerson Boston, MA	Gibson Sotheby's International Realty	\$103,613,501.00
63.	Gary DePersia East Hampton, NY	The Corcoran Group/NRT	\$101,695,000.00
64.	Kathy Sloane New York, NY	Brown Harris Stevens	\$101,532,501.00
65.	Judy Feder Beverly Hills, CA	Hilton & Hyland Real Estate	\$100,875,000.00
66.	Roberta Golubock New York, NY	Sotheby's International Realty/NRT	\$100,670,000.00
67.	Wendy Sarasohn New York, NY	The Corcoran Group/NRT	\$100,427,750.00
68.	Diane Saatchi Bridgehampton, NY	Saunders & Associates	\$99,290,000.00
69.	Kathy Bridgman Los Altos, CA	Alain Pinel Realtors	\$97,440,250.00
70.	Terry Cohen Bridgehampton, NY	Saunders & Associates	\$97,350,000.00
71.	Ed Petrie East Hampton, NY	Sotheby's International Realty/NRT	\$97,199,750.00
72.	David Bellings San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$96,797,500.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Volume
73.	David Troyer Los Altos, CA	Intero Real Estate Services	\$96,522,313.00
74.	Michael Libow Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$93,348,450.00
75.	Martha Gundersen East Hampton, NY	Brown Harris Stevens	\$92,254,200.00
76.	Jim Arbeed Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$91,291,421.00
77.	Neal Ward San Francisco, CA	McGuire Real Estate	\$91,105,000.00
78.	Paul Benson Park City, UT	Summit Sotheby's International Realty	\$89,995,175.00
79.	Mary Bee Thrasher San Carlos, CA	Today Sotheby's International Realty	\$89,606,800.00
80.	Ed Kaminsky Manhattan Beach, CA	Shorewood Realtors	\$89,304,200.00
81.	Elaine Pruzon Short Hills, NJ	Coldwell Banker Residential Brokerage/NRT	\$88,641,180.00
82.	Dana Green Lafayette, CA	Pacific Union International	\$88,562,995.00
83.	Gary Glass Brentwood, CA	Prudential California Realty	\$87,351,579.00
84.	Debi Benoit Wellesley, MA	Benoit Mizner Simon & Co.	\$87,021,510.00
85.	Hugh Cornish Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$86,564,125.00
86.	Meredyth Smith New York, NY	Sotheby's International Realty/NRT	\$85,995,760.00
87.	David Solomon Los Angeles, CA	Prudential California Realty	\$85,000,000.00
88.	Iva Spitzer New York, NY	The Corcoran Group/NRT	\$84,775,250.00
89.	Barrie Mandel New York, NY	The Corcoran Group/NRT	\$84,354,681.00
90.	Lynda Packard Southampton, NY	Douglas Elliman Real Estate	\$83,412,500.00
91.	John Shroyer San Carlos, CA	Today Sotheby's International Realty	\$82,961,724.00

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The 2013 Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
92.	Catherine Jones-Coburn Vail, CO	Slifer Smith & Frampton	\$81,860,500.00
93.	Dana Trotter Bridgehampton, NY	Sotheby's International Realty/NRT	\$81,546,000.00
94.	Sharon Ballas Houston, TX	Greenwood King Properties	\$81,474,351.00
95.	Jordana L. Herman Beverly Hills, CA	The Agency	\$81,430,025.00
96.	Tim Allen Carmel-By-The-Sea, CA	Coldwell Banker Residential Brokerage/NRT	\$81,266,176.00
97.	Neal Norman Kilauea, HI	Hawaii Life Real Estate Brokers	\$81,034,500.00
98.	Rich Bassin Menlo Park, CA	Alain Pinel Realtors	\$80,605,000.00
99.	Leighton Candler New York, NY	The Corcoran Group/NRT	\$80,510,000.00
100.	Ephraim Luzon Los Altos, CA	Interio Real Estate Services	\$80,283,775.00
101.	Jonah Wilson Beverly Hills, CA	Hilton & Hyland Real Estate	\$79,100,000.00
102.	Hanna Shacham Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$79,008,500.00
103.	Vincent Horcasitas Bridgehampton, NY	Saunders & Associates	\$78,995,000.00
104.	Julianne Ward Greenwich, CT	Prudential Connecticut Realty	\$78,898,000.00
105.	Barbara Boyle Pacific Palisades, CA	Sotheby's International Realty/NRT	\$78,264,159.00
106.	Lourdes Alatrisme Bal Harbour, FL	Engel & Völkers Miami Bal Harbour	\$77,950,000.00
107.	David Caskey Hermosa Beach, CA	Shorewood Realtors	\$77,874,972.50
108.	Ellen Mosher Greenwich, CT	Greenwich Fine Properties	\$77,797,000.00
109.	Karen Van Arsdale Naples, FL	Premier Sotheby's International Realty	\$77,778,000.00
110.	Linda Feinstein Hinsdale, IL	ERA Team Feinstein LLC	\$77,386,542.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Volume
111.	Judy Bogard-Tanigami Los Altos, CA	Alain Pinel Realtors	\$77,073,949.00
112.	Sal Calabrese Brooklyn, NY	RE/MAX Metro	\$76,090,430.00
113.	Larry Strother Fayetteville, NC	ERA Strother Real Estate	\$76,013,696.00
114.	Dave Perry-Miller Dallas, TX	Ebby Halliday Real Estate, Inc.	\$75,846,100.00
115.	Brett Lawyer Beverly Hills, CA	Hilton & Hyland Real Estate	\$75,361,500.00
116.	Mario Venancio Rumson, NJ	Gloria Nilson Realtors Real Living	\$75,328,744.00
117.	Nikki Field New York, NY	Sotheby's International Realty/NRT	\$75,184,461.00
118.	Mayi de la Vega Coral Gables, FL	ONE Sotheby's International Realty	\$74,968,000.00
119.	Steve Frankel Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$74,872,500.00
120.	Nick Shivers Portland, OR	WestOne Properties Group - Keller Williams Realty	\$73,084,253.89
121.	Pascal Liguori Delray Beach, FL	Premier Estate Properties	\$72,937,667.00
122.	Patrick Ginn Vancouver, WA	The Hasson Company	\$72,931,953.00
123.	Michael Edlen Pacific Palisades, CA	Coldwell Banker Residential Brokerage/NRT	\$72,874,328.00
124.	David Young San Carlos, CA	Coldwell Banker Residential Brokerage/NRT	\$72,757,863.00
125.	Kenneth Westfall Colorado Springs, CO	Westfall and Company Marketing & Management Group, Inc.	\$72,585,722.60
126.	Tom Locati Scottsdale, AZ	Russ Lyon Sotheby's International Realty	\$72,354,529.00
127.	BK Bates Greenwich, CT	Sotheby's International Realty/NRT	\$71,991,000.00
128.	Diane Polland Great Neck, NY	Coldwell Banker Residential Brokerage/NRT	\$71,951,500.00
129.	Jeff Colon San Ramon, CA	Jeff Colon Group	\$71,878,050.00

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The 2013 Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
130.	Bryan Bomba Hinsdale, IL	Coldwell Banker Residential Brokerage/NRT	\$71,649,560.00
131.	Cristina Condon Palm Beach, FL	Sotheby's International Realty/NRT	\$71,577,500.00
132.	Jim McCann Palm Beach, FL	The Corcoran Group/NRT	\$70,944,471.00
133.	Lilian Jorgenson McLean, VA	Long & Foster	\$70,506,298.00
134.	Jay Flagg Southampton, NY	Saunders & Associates	\$70,345,000.00
135.	Karen Heyman New York, NY	Sotheby's International Realty/NRT	\$69,380,855.00
136.	Leo Nordine Hermosa Beach, CA	Nordine Realtors Inc.	\$69,372,000.00
137.	Paulette Koch Palm Beach, FL	The Corcoran Group/NRT	\$69,193,334.00
138.	Hans Brings Waltham, MA	Coldwell Banker Residential Brokerage/NRT	\$68,987,541.00
139.	Cyd Greer Saint Helena, CA	Coldwell Banker Brokers of the Valley	\$68,962,500.00
140.	Yun Lin Sunnyvale, CA	MaxReal	\$68,786,690.00
141.	Jessica Buchman Brooklyn, NY	The Corcoran Group/NRT	\$68,418,519.00
142.	Wendy Lister Bellevue, WA	Coldwell Banker Bain	\$68,249,104.29
143.	Dan Encell Montecito, CA	Prudential California Realty	\$68,085,263.00
144.	Linda Sansone Rancho Santa Fe, CA	Willis Allen Real Estate	\$67,969,500.00
145.	Dania Perry Treasure Island, FL	CENTURY 21 Jim White & Associates	\$67,921,350.00
146.	Lan Liu Bowling Palo Alto, CA	DeLeon Realty	\$67,748,000.00
147.	Daniel Casabonne Sonoma, CA	Frank Howard Allen, Realtors	\$67,000,000.00
148.	Steven Shane Aspen, CO	Shane Aspen Real Estate	\$66,882,523.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Volume
149.	Scott Stewart New York, NY	The Corcoran Group/NRT	\$66,831,499.00
150.	Michael Rankin Washington, DC	TTR Sotheby's International Realty	\$66,769,000.00
151.	Paul Chiolo Ocean City, NJ	Keller Williams Realty, Inc.	\$66,759,231.70
152.	Erika Demma Woodside, CA	Coldwell Banker Residential Brokerage/NRT	\$66,542,300.00
153.	J.D. Callander McLean, VA	Weichert, Realtors	\$66,517,239.00
154.	Ellen Francisco Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$65,840,775.00
155.	Jeff Perry St. Cloud, FL	Prudential Results Realty	\$65,795,812.00
156.	Robert Joffe Scottsdale, AZ	Russ Lyon Sotheby's International Realty	\$65,771,957.00
157.	Teri Hardke Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$65,583,350.00
158.	Sue Goodhart Alexandria, VA	The Goodhart Group, McEneaney Associates, Inc.	\$65,345,850.00
159.	Steve Mavromihalis San Francisco, CA	Pacific Union International	\$65,330,635.00
160.	Joe Piazza Los Gatos, CA	Alain Pinel Realtors	\$65,285,900.00
161.	Nancy Kennedy Croton-on-Hudson, NY	Houlihan Lawrence	\$65,155,100.00
162.	Sandra Miller Santa Monica, CA	Engel & Völkers Santa Monica	\$65,106,500.00
163.	Susan Glasgall Rye, NY	Houlihan Lawrence	\$64,816,151.00
164.	Adrian Reed Hobe Sound, FL	Fenton, Lang Bruner & Assoc.	\$64,740,000.00
165.	Janelle Boyenga Cupertino, CA	Intero Real Estate Services	\$64,728,123.00
166.	Julie Jones Fort Lauderdale, FL	Premier Estate Properties	\$64,720,000.00
167.	Robert Dvorin New York, NY	TOWN Residential	\$64,670,500.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
168.	Greg Terry San Mateo, CA	Alain Pinel Realtors	\$64,243,186.03
169.	Adam Cheyne Roseville, CA	Keller Williams Realty	\$63,917,633.00
170.	Edward DiTroia Woodcliff Lake, NJ	RE/MAX Real Estate Associates	\$63,884,684.00
171.	Shauna Covington Laguna Beach, CA	Prudential California Realty	\$63,827,875.00
172.	Jack Cotton Jr. Osterville, MA	Sotheby's International Realty/NRT	\$63,814,500.00
173.	Dawn McKenna Hinsdale, IL	Coldwell Banker Residential Brokerage/NRT	\$63,781,223.00
174.	Santiago Arana Beverly Hills, CA	Partners Trust	\$63,679,006.00
175.	Tracy McLaughlin Mill Valley, CA	Pacific Union International	\$63,665,000.00
176.	George Stickney Wayzata, MN	Coldwell Banker Burnet/NRT	\$63,529,093.00
177.	Stephen Slavin Montecito, CA	Coldwell Banker Residential Brokerage/NRT	\$63,090,722.00
178.	Lili Banani Boston, MA	Coldwell Banker Residential Brokerage/NRT	\$62,747,000.00
179.	David Kramer Beverly Hills, CA	Hilton & Hyland Real Estate	\$62,308,806.00
180.	Kris Kim Honolulu, HI	Prudential Locations LLC	\$62,299,300.00
181.	Tom Daves Roseville, CA	Keller Williams Realty, Inc.	\$61,996,133.93
182.	Billy McNair Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$61,788,279.00
183.	Ducky Grabill Los Gatos, CA	Sereno Group	\$61,783,550.00
184.	Becky Frey Dallas, TX	Briggs Freeman Sotheby's International Realty	\$61,762,908.00
185.	Gail Sankarsingh New York, NY	Douglas Elliman Real Estate	\$61,675,816.00
186.	Michele Kolsky-Assatly Fort Lee, NJ	Coldwell Banker Residential Brokerage/NRT	\$61,297,676.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Volume
187.	Jon Dishon Newport Beach, CA	HÔM Sotheby's International Realty	\$61,047,880.00
188.	Philippe Ziade Las Vegas, NV	Vibrant Realty, LLC	\$61,039,591.00
189.	Kathy Broock-Ballard Birmingham, MI	Max Broock Realtors	\$60,936,594.50
190.	Scot Karp Boca Raton, FL	Premier Estate Properties	\$60,555,000.00
191.	Juliana Lee Palo Alto, CA	Keller Williams Realty, Inc.	\$60,359,137.00
192.	Chezi Rafaeli Chicago, IL	Coldwell Banker Residential Brokerage/NRT	\$60,294,250.00
193.	Joseph Barbieri Greenwich, CT	Sotheby's International Realty/NRT	\$60,257,500.00
194.	Deborah Gordon Brookline, MA	Coldwell Banker Residential Brokerage/NRT	\$60,147,388.00
195.	Kathleen Winter Montecito, CA	Prudential California Realty	\$60,142,489.00
196.	Claire Dewar Dallas, TX	Briggs Freeman Sotheby's International Realty	\$59,658,985.00
197.	Ayoub Rabah Chicago, IL	Great Street Properties	\$59,340,879.00
198.	Kim Bibb Newport Beach, CA	HÔM Sotheby's International Realty	\$59,123,600.00
199.	Lynne VanDeventer Okemos, MI	Coldwell Banker Hubbell Briarwood	\$58,537,217.47
200.	Paul Brennan Bridgehampton, NY	Douglas Elliman Real Estate	\$58,398,745.00
201.	Pat Petrillo Southampton, NY	Sotheby's International Realty/NRT	\$58,075,000.00
202.	Frank D. Isoldi Westfield, NJ	Coldwell Banker Residential Brokerage/NRT	\$57,967,750.00
203.	Janice McGlashan Pasadena, CA	Coldwell Banker Residential Brokerage/NRT	\$57,784,588.00
204.	Richard Nassimi New York, NY	The Corcoran Group/NRT	\$57,454,410.00
205.	Rory Posin Los Angeles, CA	RE/MAX Estate Properties	\$57,416,035.00

The Wall Street Journal editors and newsroom were not involved in the creation or production of this special advertising section or its story selection.

The 2013 Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
206.	Andrew Manning Sherman Oaks, CA	Prudential California Realty	\$57,382,784.00
207.	Brian Klufft Woodland Hills, CA	RE/MAX Olson Estates	\$57,192,053.00
208.	Deborah Rossetto Fremont, CA	Legacy Real Estate & Associates ERA Powered	\$57,165,494.66
209.	Peter Butler Carmel, CA	Carmel Realty Company	\$57,163,333.00
210.	Paul Graffy Naples, FL	Premier Sotheby's International Realty	\$57,070,000.00
211.	John Lee San Francisco, CA	Pacific Union International	\$56,877,584.00
212.	Karesse Grenier New York, NY	Brown Harris Stevens	\$56,580,000.00
213.	Mei Ling Cupertino, CA	CENTURY 21 M&M and Associates	\$56,419,098.00
214.	Tom Neel Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$56,328,525.00
215.	Sheila Stoltz Bronxville, NY	Houlihan Lawrence	\$56,109,250.00
216.	Dominic Nicoli Los Altos, CA	Interio Real Estate Services	\$56,096,050.00
217.	Kathy Irvine Chesterfield, MO	Coldwell Banker Gundaker/NRT	\$56,034,810.00
218.	Raul Villacis Stamford, CT	Advantage Realty Group Advisors	\$55,986,166.00
219.	Lindsay Barton Barrett New York, NY	The Corcoran Group/NRT	\$55,904,384.00
220.	Lauren Muss New York, NY	The Corcoran Group/NRT	\$55,692,500.00
221.	Denise Laugesen Burlingame, CA	Coldwell Banker Residential Brokerage/NRT	\$55,631,600.00
222.	Elayne Jassey Stamford, CT	Prudential Connecticut Realty	\$55,516,200.00
223.	Barbara Russo New York, NY	The Corcoran Group/NRT	\$55,454,553.00
224.	Everett Presson Isle of Palms, SC	Carolina One Real Estate	\$55,412,232.00

The 2013 Top 250 Individual Real Estate Professionals by Transaction Sides

Rank	Name	Company	Volume
225.	Tim Gullicksen San Francisco, CA	Zephyr Real Estate	\$55,014,251.00
226.	Irene Dazzan-Palmer Malibu, CA	Coldwell Banker Residential Brokerage/NRT	\$54,862,500.00
227.	Kathy Hall Lake Oswego, OR	The Hasson Company	\$54,849,984.00
228.	Lyn Stevens Greenwich, CT	Sotheby's International Realty/NRT	\$54,832,500.00
229.	Joan O'Meara Rye, NY	Houlihan Lawrence	\$54,665,149.00
230.	Robert Northfield Maplewood, NJ	Coldwell Banker Residential Brokerage/NRT	\$54,650,475.00
231.	Elsie Nelson New York, NY	Brown Harris Stevens	\$54,600,000.00
232.	Kate Bransfield Santa Monica, CA	Coldwell Banker Residential Brokerage/NRT	\$54,569,150.00
233.	Jerry Houston Los Gatos, CA	Coldwell Banker Residential Brokerage/NRT	\$54,428,122.00
234.	Eloise Johnson New York, NY	Halstead Property	\$54,348,000.00
235.	Joanne Greene New York, NY	Brown Harris Stevens	\$53,816,000.00
236.	Anthony Marguleas Pacific Palisades, CA	Amalfi Estates	\$53,713,250.00
237.	Chad Rogers Beverly Hills, CA	Hilton & Hyland Real Estate	\$53,699,800.00
238.	Sue Rychel Vail, CO	Slifer Smith & Frampton	\$53,598,062.00
239.	Dona Crowder San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$53,576,050.00
240.	Richard Edler Rolling Hills Estate, CA	Peninsula Sotheby's International Realty	\$53,533,787.00
241.	Tara Coveney Hingham, MA	Coldwell Banker Residential Brokerage/NRT	\$53,442,975.00
242.	Tom Le Brooklyn, NY	The Corcoran Group/NRT	\$53,335,641.00
243.	Ben Bacal West Hollywood, CA	Sotheby's International Realty/NRT	\$53,102,500.00

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The 2013 Top 250 Individual Real Estate Professionals by Transaction Volume

Rank	Name	Company	Volume
244.	Marc Roos Los Altos, CA	Sereno Group	\$53,000,000.00
245.	Brian Lewis New York, NY	Halstead Property	\$52,909,800.00
246.	Alan Kurlander Manalapan, NJ	Coldwell Banker Residential Brokerage/NRT	\$52,471,704.00
247.	Mala Sander Sag Harbor, NY	The Corcoran Group/NRT	\$52,375,000.00
248.	Grace Wu Palo Alto, CA	Alain Pinel Realtors	\$52,275,888.00
249.	Mary Beth Woods Los Angeles, CA	Coldwell Banker Residential Brokerage/NRT	\$52,210,724.00
250.	Beth Ferester The Woodlands, TX	Coldwell Banker United Realtors®	\$52,175,649.00

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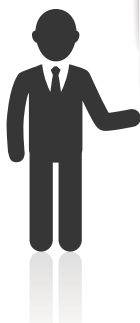
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The Thousand

The 2013 Top 1,000

The Wall Street Journal and REAL Trends, Inc. have compiled a summary of the Top 1,000 real estate professionals and teams in the United States. Listed below are the Top 250 team real estate professionals based on the number of closed transaction sides for 2012.



Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
1.	John Murray Team REO Rockford, IL	Key Realty	1,232.00
2.	The Minnesota Real Estate Team Lakeville, MN	RE/MAX Advantage Plus	1,105.00
3.	Team Rasmus Atlanta, GA	Rasmus Real Estate Group	1,098.00
4.	The Creig Northrop Team Clarksville, MD	Long & Foster	933.00
5.	Ronnie & Cathy Matthews' Team Spring, TX	RE/MAX Legends	931.00
6.	John Ahlbrand Team Las Vegas, NV	RE/MAX Central	923.00
7.	Rhyan Finch Real Estate Team Virginia Beach, VA	1st Class Real Estate	878.25
8.	Dennis Nottingham Indianapolis, IN	RE/MAX Advanced Realty	860.00
9.	Joe Rothchild Realty Katy, TX	Keller Williams Realty, Inc.	818.00
10.	The Froese Team Topeka, KS	RE/MAX Associates of Topeka	756.00
11.	Mike Grbic Real Estate Experts Wichita, KS	Select Homes - Mike Grbic Real Estate Experts	688.00
12.	Mark Spain Alpharetta, GA	Keller Williams Realty	631.00
13.	Smith Partners & Associates Downers Grove, IL	Smith Partners & Associates	623.00
14.	Teresa Ryan Naperville, IL	Ryan Hill Realty	614.00
15.	The Koehler Bortnick Team Leawood, KS	Reece and Nichols Realtors	605.00
16.	Pam & Barry's Team Lawton, OK	RE/MAX Professionals	586.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
17.	The Jim Allen Group Raleigh, NC	Coldwell Banker Howard Perry and Walston	579.00
18.	Terry DeSelms Franklin, TN	The DeSelms Team	575.00
19.	Kent R. Miller Jonesboro, GA	RE/MAX Advantage	551.00
20.	Marsee Wilhems Tucson, AZ	RE/MAX Majestic	548.00
21.	The Leo Pareja Team Reston, VA	Keller Williams Realty, Inc.	538.00
22.	Wesley Madden Fairbanks, AK	Madden Real Estate, LLC	531.00
23.	Gary Weglarz Chicago, IL	Applebrook Realty, Inc.	522.00
24.	The Bob Lucido Team Fulton, MD	RE/MAX Advantage Realty	518.00
25.	Debbie Dogrul Associates Fairfax, VA	Long & Foster	507.00
25.	Donald Wenner Easton, PA	DLP Realty	507.00
27.	Rick Hale and Associates Atlanta, GA	Keller Williams Realty, Inc.	499.50
28.	Lisa Burrridge & Associates Real Estate Casper, WY	Lisa Burrridge & Associates Real Estate	491.00
29.	Scott Smith Team Greenwood, IN	Keller Williams	488.00
30.	Mike McCann, The R.E. Man & His 5 Star Team Philadelphia, PA	Prudential Fox & Roach Realtors	487.88
31.	Russell Shaw Phoenix, AZ	Realty ONE Group	486.00
32.	Veneta Ford Group Garner, NC	Fonville Morisey Realty, Vandora Office	483.30
33.	Russell Rhodes Flower Mound, TX	The Rhodes Team, Keller Williams	481.00
34.	Saul Zenkevicius Elmhurst, IL	Z Team	476.00
35.	Pakulla Professionals Columbia, MD	RE/MAX Advantage Realty	474.00
36.	The Rob Ellerman Team Lee's Summit, MO	Reece and Nichols Realtors	471.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
37.	David Vaughn Marietta, GA	David C. Vaughn & Company	462.00
38.	Ben Kinney/Home 4 Investment Team Bellingham, WA	Keller Williams Realty, Inc.	460.00
39.	Chris Cooke Team Baltimore, MD	RE/MAX Sails	457.00
40.	Jeff Glover Plymouth, MI	Jeff Glover & Associates/Keller Williams	456.00
40.	Jeffrey Pitts & Associates Radcliff, KY	RE/MAX Executive Group Inc.	456.00
42.	The Carin Nguyen Team Goodyear, AZ	RealAZtate	453.00
43.	Knight Matt Team Plymouth, MI	Coldwell Banker Weir Manuel	448.00
44.	Shine Team Realtors Harker Heights, TX	Coldwell Banker United, Realtors	436.00
44.	The Crane Team Roswell, GA	Prudential Georgia Realty	436.00
46.	Tim Hall Team Springboro, OH	RE/MAX Central Properties	424.00
47.	Austin Real Estate Experts Cedar Park, TX	Keller Williams Realty, Inc.	422.20
48.	The Buehlers & Associates Flower Mound, TX	Keller Williams Dallas Metro North	419.00
48.	Brett Keppler Cincinnati, OH	TREO Realtors	419.00
50.	Jay Day and the Day Home Team LLC Ellicott City, MD	Keller Williams Realty, Inc.	411.00
50.	The Brenkus Team Henderson, NV	Keller Williams Realty the Marketplace	411.00
52.	Marty Rodriguez Team Glendora, CA	CENTURY 21 Marty Rodriguez	409.00
53.	Harper Sells Houses Puyallup, WA	Keller Williams Realty, Inc.	408.00
54.	Adam Merrick Team Peoria, IL	Keller Williams Premier Realty	405.38
55.	Seybert Team Henderson, NV	Keller Williams Realty, Inc.	394.77
56.	Kal and Gerry REO Team Dayton, OH	Coldwell Banker Heritage Realtors	394.50

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
57.	Internet Lead Team Jacksonville, FL	EXIT Real Estate Gallery	394.00
58.	Kenny Klaus Team Mesa, AZ	Keller Williams Realty, Inc.	391.80
59.	Darren James Home Selling Team Denham Springs, LA	Darren James Real Estate Experts, LLC	382.50
60.	Kevin Blain Team Visalia, CA	Keller Williams Realty, Inc.	381.25
61.	The Kombrink Team St. Charles, IL	RE/MAX Great American North	380.00
62.	Team Birtola Garmyn Bend, OR	Birtola Garmyn High Desert Realty	378.00
63.	The Cizek Group Omaha, NE	Prudential Ambassador Real Estate	372.00
63.	Star Realtors-Blasingame Group Granite City, IL	Star Realtors	372.00
65.	The Helen Oliveri Team Morton Grove, IL	Keller Williams Realty	367.00
66.	The Crockett Team Mentor, OH	Howard Hanna Real Estate Services	366.80
67.	The Williams Team Ocala, FL	Coldwell Banker Ellison Realty	359.25
68.	Ashley Leigh Gainesville, VA	Linton Hall, Realtors	357.00
69.	Jim Bernie Team Traverse City, MI	Coldwell Banker Schmidt, Realtors	355.75
70.	The William Bustos Team Midvale, UT	Keller Williams Realty, Inc.	355.50
71.	MARK Z. Home Selling Team Novi, MI	MARK Z. Home Selling Team	355.00
71.	Terry Rasner-Yacenda Reno, NV	Dreams Realty	355.00
73.	Kurt Wannebo San Diego, CA	San Diego Real Estate and Investments	352.00
74.	Edition Group Seattle, WA	Keller Williams Realty, Inc.	351.95
75.	Blackwood-Warner Group Carmel, IN	CENTURY 21 Scheetz	351.00
76.	Stephanie Vitacco Calabasas, CA	Coldwell Banker Residential Brokerage/NRT	349.10

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
77.	Acevedo Team Rancho Cucamonga, CA	CENTURY 21 King	345.00
78.	The Raines Group New Albany, OH	The Raines Group	342.00
79.	Holly Creek Rochester, NY	Nothnagle Realtors	341.00
80.	Jim Emmer West Bend, WI	Emmer Real Estate Group Inc.	340.00
81.	The Brett Tanner Team Phoenix, AZ	Keller Williams Realty, Inc.	339.50
82.	Bob Zachmeier Tucson, AZ	Win3 Realty	337.00
83.	Team Icon Spring, TX	Icon Real Estate	334.00
84.	The Ashton Real Estate Group of RE/MAX Elite Nashville, TN	RE/MAX Elite	332.00
84.	The Arndorfer Team Blue Springs, MO	Realty Professionals Heartland LLC	332.00
86.	Beth Rider Scottsdale, AZ	The Rider Elite Team, Keller Williams Arizona Realty	331.00
87.	Lender Services Clovis, CA	London Properties	325.00
88.	Team Dunavant Blue Springs, MO	Reece and Nichols Realtors	324.00
88.	Jeff Taylor Team Kansas City, MO	Reece and Nichols Realtors	324.00
90.	Jennifer Young Team Chantilly, VA	Keller Williams Realty, Inc.	322.00
91.	Steve Koffman & Associates Cape Coral, FL	CENTURY 21 Sunbelt Realty	321.50
92.	Ron Howard & Associates Baltimore, MD	RE/MAX Preferred	321.00
93.	The Jon Modene Team Perrysburg, OH	RE/MAX Masters	320.00
94.	Mark Kivley Team Milwaukee, WI	RE/MAX Lakeside	319.00
95.	Rob Kittle Fort Collins, CO	Kittle Team	318.00
95.	Delgado Home Team Tampa, FL	Keller Williams Realty, Inc.	318.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
97.	The Greg Graham Team Waxahachie, TX	Coldwell Banker Residential Brokerage/NRT	317.30
98.	Larissa Benson Buford, GA	RE/MAX Legends	317.00
99.	Mitzi Kirsch Team Boiling Springs, SC	CENTURY 21 Blackwell & Co. Realty, Inc.	316.50
100.	Bruce McAlpin Monticello, MN	Edina Realty	315.95
101.	Fontaine Family Team Auburn, ME	Fontaine Family - The Real Estate Leader	312.00
102.	Matt Davies Team Orlando, FL	Coldwell Banker Residential Real Estate/NRT	308.20
103.	James Silver Team Troy, MI	Great Day Real Estate	308.00
104.	The Laurendi Home Selling Team Grand Island, NY	RealtyUSA	307.00
105.	Moore Bookout Team Arlington, TX	Coldwell Banker Residential Brokerage/NRT	306.00
106.	Patrick Stracuzzi Team Stuart, FL	RE/MAX of Stuart	305.00
107.	Joy Daniels Harrisburg, PA	Joy Daniels Real Estate Group	304.00
107.	Amanda Howard Real Estate Huntsville, AL	Amanda Howard Real Estate, LLC	304.00
107.	Scott O'Donnell Foxboro, MA	RE/MAX Real Estate Center	304.00
110.	Homehelper Consultants Scottsdale, AZ	Keller Williams Realty, Inc.	301.80
111.	Sandi Gentry Team Grand Haven, MI	RE/MAX Grand Haven	300.00
112.	Minnesota Home Team Savage, MN	RE/MAX Advantage Plus	299.00
113.	Yost Realty Group Casa Grande, AZ	RE/MAX Casa Grande	296.00
114.	Jay Kinder Lawton, OK	Jay Kinder Real Estate Experts	294.00
114.	The Jeremy Tucker Team Brownsburg, IN	RE/MAX Centerstone	294.00
116.	The Hardy Team Prescott, AZ	Keller Williams Realty, Inc.	293.08

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
117.	AceOfRealEstate.com Wilmington, NC	CENTURY 21 Brock & Associates	293.00
118.	Sharon Evans Triangle Experts Team Raleigh, NC	RE/MAX One Realty	292.00
119.	MacIntyre/Cowen Lansing, MI	RE/MAX Real Estate Professionals	291.00
120.	Jesse Graber Northfield, MN	Edina Realty	289.13
121.	The Ruth Pugh Group San Diego, CA	CENTURY 21 Award	289.08
122.	The Jones Team Osceola, WI	CENTURY 21 Premier Group	288.00
123.	Charlotte Bova and Associates N. Charleston, SC	Carolina One Real Estate	287.75
124.	The Mario Greco Group Chicago, IL	Prudential Rubloff Properties	286.00
124.	Dave Abdallah Team Dearborn Heights, MI	CENTURY 21 Curran & Christie	286.00
124.	Al Dumas & Team Sarasota, FL	RE/MAX Alliance Group	286.00
127.	Universal Properties International Colchester, VT	Universal Properties International LLC, Keller Williams	284.00
127.	Kris Weaver Team Virginia Beach, VA	Kris Weaver Real Estate	284.00
129.	The Duncan Duo & Associates Tampa, FL	RE/MAX Dynamic	283.00
130.	Sandi Pressley Team Albuquerque, NM	Coldwell Banker Legacy	282.75
131.	John Schuster Team Minneapolis, MN	Coldwell Banker Burnet/NRT	280.00
132.	The Burks Team Tyler, TX	RE/MAX Professionals	279.00
133.	Lysi Bishop Team Boise, ID	Keller Williams Realty, Inc.	278.95
134.	The Metro Pros Omaha, NE	Prudential Ambassador Real Estate	278.00
135.	The EZ Sales Team Westlake, OH	Keller Williams Realty, Inc.	277.00
136.	The Napoli Group Las Vegas, NV	Prudential Americana Group REALTORS	275.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
137.	Spencer Hasch San Antonio, TX	Ultimate Real Estate	271.00
138.	Legacy Asset Management San Antonio, TX	Keller Williams Realty, Inc.	270.75
139.	Lars Hedenborg Charlotte, NC	RE/MAX Real Estate Experts	270.00
140.	The Indy Property Source Avon, IN	Keller Williams Realty, Inc.	268.60
141.	Curtis Johnson Gilbert, AZ	Curtis Johnson Realty	268.00
142.	Team Mills Appleton, WI	Coldwell Banker The Real Estate Group, Inc.	266.00
143.	Craig Hartranft Lancaster, PA	Prudential Homesale Services Group	264.75
144.	The Ames Team St. George, UT	RE/MAX First Realty	264.25
145.	Nick Taylor Champaign, IL	RE/MAX Realty Associates	263.00
145.	Philbeck and Associates Orlando, FL	Keller Williams Realty, Inc.	263.00
147.	The Briley Team Omaha, NE	Prudential Ambassador Real Estate	262.00
147.	Team Hoffmann, LLC Milwaukee, WI	RE/MAX Realty 100	262.00
149.	Tom & Cindy and Associates Alexandria, VA	Long & Foster	261.00
150.	The Tonnesen Team Henderson, NV	Prudential Americana Group REALTORS	260.00
151.	Blake Hansen Team South Jordan, UT	RE/MAX Results	259.00
151.	John DeSantis Mentor, OH	Howard Hanna Real Estate Services	259.00
153.	Big City Properties Katy, TX	Keller Williams Realty, Inc.	257.00
154.	The Craig Tann Group Las Vegas, NV	Prudential Americana Group REALTORS	255.00
155.	The Frank Keel Team Goodyear, AZ	Keller Williams Realty, Inc.	253.90
156.	The Headley Team Kernersville, NC	Keller Williams Realty, Inc.	253.35

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
157.	The Ryan Dallas Team Champaign, IL	Keller Williams Realty, Inc.	253.00
158.	Brian Flynn Medford, MA	RE/MAX Results	252.00
158.	The Zuber Team Fresno, CA	London Properties	252.00
158.	Golden State Realty Group Sacramento, CA	Golden State Realty Group, Inc.	252.00
158.	Jerry Pinkas Myrtle Beach, SC	Jerry Pinkas Real Estate Experts	252.00
162.	Stephanie Woods Team Prescott, AZ	Keller Williams Realty, Inc.	251.60
163.	Owen & Associates Huntsville, AL	Keller Williams Realty, Inc.	251.50
164.	The Linda Friedrich Real Estate Group Columbia, IL	CENTURY 21 Advantage Real Estate, Inc.	251.00
164.	Anderson Team Keller, TX	Coldwell Banker Residential Brokerage/NRT	251.00
164.	Linda O'Donnell Team Chicago, IL	RE/MAX Signature	251.00
167.	Joyce Essex Harvey and Danny Harvey Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	250.30
168.	Brenda Wade Team Valrico, FL	Signature Realty Associates	250.00
169.	Alan Levanson Team Tempe, AZ	Prudential Arizona Properties	249.00
170.	Real Estate by Design Group Denton, TX	Keller Williams Realty, Inc.	248.80
171.	The Bob Colvin Team, Bob Colvin Johnstown, PA	RE/MAX Team Realtors	248.00
172.	Olsen Team Woodbury, MN	Keller Williams Realty, Inc.	246.50
173.	The Medley Sokoler Team Louisville, KY	The Medley Sokoler Team, RE/MAX Properties East	246.00
173.	Team Stimpson Appleton, WI	Coldwell Banker The Real Estate Group, Inc.	246.00
173.	The Dan Stacey Team La Crosse, WI	RE/MAX First Choice	246.00
176.	The Alderton Group Appleton, WI	Coldwell Banker The Real Estate Group, Inc.	245.00

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The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
177.	The Tello Team Pembroke Pines, FL	Keller Williams Realty, Inc.	244.65
178.	The O'Gorman Group Dallas, TX	Ebby Halliday Real Estate, Inc.	244.00
178.	The Stephen Cooley Team Fort Mill, SC	Keller Williams Realty, Inc.	244.00
178.	The Butler Team Winter Haven, FL	Brokers Realty of CFI	244.00
181.	McKissack Group Realty Denton, TX	Keller Williams Realty, Inc.	243.20
182.	The Milakovic Team Coral Springs, FL	EXIT Team Realty	243.12
183.	Jim Brooks Henderson, NV	Realty ONE Group	243.00
184.	Precision Group Fort Collins, CO	Keller Williams Realty, Inc.	242.50
185.	The Whissel Realty Team San Diego, CA	Whissel Realty	242.00
186.	The Peargin Team Atlanta, GA	RE/MAX Metro Atlanta Cityside	241.00
187.	Marilyn Goff Team Cameron Park, CA	Lyon Real Estate	240.50
188.	Hamblen Team Peoria, AZ	RE/MAX Renaissance Realty	240.00
189.	Paul Brown Team East Lansing, MI	Keller Williams Realty, Inc.	239.45
190.	Roth Team New Berlin, WI	Shorewest Realtors	238.00
191.	Amdahl Team Madison, WI	CENTURY 21 Affiliated	237.30
192.	The Carl Maurer Team East Stroudsburg, PA	Better Homes and Gardens R.E. Wilkins & Associates	235.87
193.	Robertson Allen Mount Pleasant, SC	The Cassina Group	235.00
193.	Erick Harpole Eugene, OR	Keller Williams Realty	235.00
193.	Omaha's Elite Real Estate Group Omaha, NE	NP Dodge Real Estate	235.00
193.	Advantage Home Team Chandler, AZ	Keller Williams Realty, Inc.	235.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
193.	The Lonnie Bush Group Virginia Beach, VA	RE/MAX First	235.00
198.	Barbara Wilson Medina, OH	Howard Hanna Real Estate Services	234.00
198.	Cory Meyer Home Selling Team Redding, CA	Realty Executives	234.00
200.	Carole Atkison Greenville, SC	Prudential, C. Dan Joyner	233.00
200.	Valerie Hunter-Kelly & The Air Assault Team Clarksville, TN	Keller Williams Realty	233.00
202.	Margaret Walther Windham, NH	Prudential Verani Realty	232.00
203.	The Professionals Edmond, OK	Keller Williams Realty, Inc.	230.00
203.	Alex Mojo & Matthew Rogers Gilbert, AZ	Prudential Arizona Properties	230.00
205.	Real Estate Solution Team Brandon, FL	RE/MAX Realty Unlimited	229.00
205.	Jay T. Pitts and Associates Louisville, KY	RE/MAX Executive Group Inc.	229.00
207.	The Desrochers Team Lakeville, MN	Coldwell Banker Burnet/NRT	228.00
207.	Team Studebaker Indianapolis, IN	CENTURY 21 Scheetz	228.00
209.	Chiodo Team Limerick, PA	Keller Williams Realty, Inc.	226.43
210.	Aaron Armstrong Nashville, TN	Keller Williams Realty	226.00
210.	The Philbeck Team Orlando, FL	Keller Williams Classic II Realty	226.00
212.	Griffin Properties Grand Rapids, MI	Keller Williams Realty, Inc.	225.60
213.	Team Iuliucci Las Vegas, NV	Keller Williams Realty, Inc.	225.30
214.	The Franke Team Conroe, TX	Keller Williams Realty, Inc.	225.25
215.	Denise Swick and Company Centerville, OH	RE/MAX Alliance	225.00
216.	Arnold Baxter Team Macon, GA	RE/MAX Macon Realtors	224.10

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The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
217.	Team Gale Wilmington, NC	Coldwell Banker Sea Coast Advantage	224.00
217.	Ryan Rader Team Lee's Summit, MO	Keller Williams Realty, Inc.	224.00
219.	David Young Team Houston, TX	Coldwell Banker United Realtors®	223.00
219.	Legacy Group Spokane, WA	Keller Williams Realty, Inc.	223.00
221.	Hampton Roads Realty Group Chesapeake, VA	Keller Williams Realty, Inc.	222.35
222.	The Heritage Team Wake Forest, NC	Coldwell Banker Howard Perry and Walston	222.00
223.	Ruben Estrada Westminster, CO	Estrada Home Team Keller Williams Preferred Realty	221.90
224.	Mary Carter Team Tulsa, OK	Coldwell Banker Select	221.51
225.	Marta DuPree Coral Springs, FL	The Keyes Company	221.45
226.	The Scotchie Cochran Team Atlanta, GA	Keller Williams Realty, Inc.	221.00
227.	Anthony Askowitz Miami, FL	RE/MAX Advance Realty II	220.00
228.	Group 46:10 Tempe, AZ	Keller Williams Arizona Realty	219.00
229.	Team Seagraves Dayton, OH	RE/MAX Alliance	218.50
230.	Turner Victory Team Murfreesboro, TN	Bob Parks Realty, LLC	217.00
230.	The Wertan Team Mount Pleasant, SC	RE/MAX Advanced Realty	217.00
230.	The Raffin Team St. Clair Shores, MI	RE/MAX Associates	217.00
233.	The Anderson Group Idaho Falls, ID	Keller Williams Realty, Inc.	216.55
234.	Aaron Rian Portland, OR	The Rian Group Real Estate	216.00
234.	Dave Munford Team Midvale, UT	Prudential Utah Real Estate	216.00
234.	Lori Olsen Battle Creek, MI	Prudential Preferred, REALTORS	216.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Sides

Rank	Team Name	Company	Sides
237.	Ryan Ivie Sales Team (Utah House Doctors) Layton, UT	RE/MAX Metro	215.00
238.	Real Estate Solutions Group Marysville, WA	Keller Williams Realty, Inc.	214.98
239.	Paul Paratto Willoughby, OH	Howard Hanna Real Estate Services	214.30
239.	The Nolen Group Winter Haven, FL	Coldwell Banker Residential Real Estate/NRT	214.30
241.	Jane Ashcraft-West Team Florence, KY	RE/MAX Affiliates	214.00
242.	Leigh Brown and Associates Concord, NC	RE/MAX Executive Realty	213.00
242.	Curt Gasper Team Washington Crossing, PA	Coldwell Banker Hearthsides, Realtors	213.00
242.	Silver Team Troy, MI	Keller Williams Realty, Inc.	213.00
245.	Prestige Properties Team Hollywood, FL	RE/MAX Executive Realty	212.00
246.	The Marshall Group Salt Lake City, UT	Keller Williams Realty, Inc.	211.25
247.	Harriett Wasserman Baltimore, MD	Prudential PenFed Realty	209.00
247.	Charlotte Mabry Chattanooga, TN	Keller Williams Realty	209.00
247.	Jerri Banner & Associates Winston Salem, NC	Allen Tate Realtors	209.00
250.	The Jesse Herfel Group Mesa, AZ	Keller Williams Realty, Inc.	208.25

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The 2013 Top 1,000

The Wall Street Journal and REAL Trends, Inc. have compiled a summary of the Top 1,000 real estate professionals and teams in the United States. Listed below are the Top 250 team real estate professionals based on the amount of closed transaction volume for 2012.



Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
1.	The Jills – Jill Eber and Jill Hertzberg Miami Beach, FL	Coldwell Banker Residential Real Estate/NRT	\$480,819,374.00
2.	The Creig Northrop Team Clarksville, MD	Long & Foster	\$428,550,634.00
3.	Carrie Chiang/Janet Wang New York, NY	The Corcoran Group/NRT	\$388,906,508.00
4.	Mary and Brent Gullixson Menlo Park, CA	Alain Pinel Realtors	\$265,578,186.08
5.	The Deborah Grubman Team New York, NY	The Corcoran Group/NRT	\$251,840,500.00
6.	The Mendrin Group Fresno, CA	London Properties	\$250,185,080.00
7.	Williams Romito Beverly Hills, CA	Hilton & Hyland Real Estate	\$246,064,000.00
8.	The Leonard Steinberg - Luxury Loft Team New York, NY	Douglas Elliman Real Estate	\$235,296,284.00
9.	Debbie Dogrul Associates Fairfax, VA	Long & Foster	\$231,814,507.00
10.	Stanfield Group Huntington Beach, CA	First Team Real Estate	\$224,567,798.00
11.	Riskin Associates Montecito, CA	Village Properties	\$223,115,325.00
12.	Joyce Rey Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$222,283,975.00
13.	The Eklund-Gomes Group New York, NY	Douglas Elliman Real Estate	\$218,881,160.00
14.	Malin Giddings-SF Properties San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$205,582,840.00
15.	The Minnesota Real Estate Team Lakeville, MN	RE/MAX Advantage Plus	\$193,304,884.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
16.	Ronnie & Cathy Matthews' Team Spring, TX	RE/MAX Legends	\$192,967,786.52
17.	The Koehler Bortnick Team Leawood, KS	Reece and Nichols Realtors	\$182,629,280.00
18.	Sally Forster Jones Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$180,933,675.00
19.	The Deniro Group New York, NY	Douglas Elliman Real Estate	\$179,846,509.00
20.	The Fleisher Group Washington, DC	Long & Foster	\$177,925,577.00
21.	Chin/MacQuoid/Fleming/Harris Team Park City, UT	Prudential Utah Real Estate	\$176,148,000.00
22.	The Bob Lucido Team Fulton, MD	RE/MAX Advantage Realty	\$171,158,406.00
23.	Tim Smith Group Newport Beach, CA	Coldwell Banker Residential Brokerage/NRT	\$166,688,740.00
24.	The Deanna Kory Team New York, NY	The Corcoran Group/NRT	\$166,290,500.00
25.	The Harwood Group Rancho Santa Fe, CA	Coldwell Banker Residential Brokerage/NRT	\$162,614,154.00
26.	The Noble Black Team New York, NY	The Corcoran Group/NRT	\$161,453,000.00
27.	Pence Hathorn Silver Santa Monica, CA	Partners Trust	\$159,189,753.30
28.	Marc & Rory Shevin Calabasas, CA	Prudential California Realty	\$156,824,351.00
29.	Daniela Kunen Team New York, NY	Douglas Elliman Real Estate	\$155,008,500.00
30.	The Altman Brothers Beverly Hills, CA	Hilton & Hyland Real Estate	\$154,778,673.39
31.	The Robby Browne Team New York, NY	The Corcoran Group/NRT	\$154,249,060.00
32.	Mike McCann, The R.E. Man & His 5 Star Team Philadelphia, PA	Prudential Fox & Roach Realtors	\$153,751,416.00
33.	Joe Rothchild Realty Katy, TX	Keller Williams Realty, Inc.	\$149,099,160.00
34.	Russell Rhodes Flower Mound, TX	The Rhodes Team, Keller Williams	\$148,566,939.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
35.	The Jim Allen Group Raleigh, NC	Coldwell Banker Howard Perry and Walston	\$146,377,929.49
36.	Bill Gorman Group Saratoga, CA	Coldwell Banker Residential Brokerage/NRT	\$146,223,522.00
37.	The SmithTaylor Team San Francisco, CA	Sotheby's International Realty/NRT	\$145,442,013.00
38.	Pakulla Professionals Columbia, MD	RE/MAX Advantage Realty	\$144,818,251.00
39.	The O'Gorman Group Dallas, TX	Ebby Halliday Real Estate, Inc.	\$143,590,116.00
40.	Marty Rodriguez Team Glendora, CA	CENTURY 21 Marty Rodriguez	\$141,584,485.00
41.	Rhyan Finch Real Estate Team Virginia Beach, VA	1st Class Real Estate	\$139,877,303.00
42.	John Ahlbrand Team Las Vegas, NV	RE/MAX Central	\$139,582,426.00
43.	Jay Day and the Day Home Team LLC Ellicott City, MD	Keller Williams Realty, Inc.	\$136,119,650.00
44.	TeedHaze San Francisco, CA	Sotheby's International Realty/NRT	\$135,678,858.00
45.	The Morrell-McCormick Team Washington, DC	Washington Fine Properties, LLC	\$129,499,233.00
46.	Shapiro & Sher Group Las Vegas, NV	Prudential Americana Group REALTORS	\$128,000,000.00
47.	Mary Rutherford and Leslie Coleman New York, NY	Brown Harris Stevens	\$127,901,500.00
48.	The Lowe Group Chicago, IL	Prudential Rubloff Properties	\$127,368,399.00
49.	Pashby/Buckworth New York, NY	The Corcoran Group/NRT	\$126,910,486.00
50.	Ann Cutbill-Lenane Team New York, NY	Douglas Elliman Real Estate	\$125,947,250.00
51.	D'Angelo/Liguori Boca Raton, FL	Premier Estate Properties	\$125,580,000.00
52.	Catherine & Jason Barry Rancho Santa Fe, CA	Barry Estates, Inc.	\$123,789,055.00
53.	Greg Noonan & Associates La Jolla, CA	Prudential California Realty	\$123,209,085.00

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The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
54.	Stephanie Vitacco Calabasas, CA	Coldwell Banker Residential Brokerage/NRT	\$122,012,225.00
55.	K. Ann Brizolis & Associates Rancho Santa Fe, CA	Prudential California Realty	\$121,464,922.00
56.	Ashley Leigh Gainesville, VA	Linton Hall, Realtors	\$120,362,182.00
57.	Tom & Cindy and Associates Alexandria, VA	Long & Foster	\$117,908,822.00
58.	Wesley Madden Fairbanks, AK	Madden Real Estate, LLC	\$117,440,115.00
59.	Wydler Brothers Bethesda, MD	Long & Foster	\$116,883,078.00
60.	The Katzen Group New York, NY	Douglas Elliman Real Estate	\$115,225,143.00
61.	The Louise Phillips Forbes Team New York, NY	Halstead Property	\$115,183,602.00
62.	Barbara J. Callan and Robert R. Callan, Jr. San Francisco, CA	McGuire Real Estate	\$114,413,018.00
63.	Lisa Burrridge & Associates Real Estate Casper, WY	Lisa Burrridge & Associates Real Estate	\$114,289,030.00
64.	The Raines Group New Albany, OH	The Raines Group	\$113,693,164.00
65.	David Young Team Houston, TX	Coldwell Banker United Realtors®	\$113,556,347.00
66.	Joyce Essex Harvey and Danny Harvey Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$113,174,104.00
67.	Mary Tan Realty Team Cupertino, CA	Coldwell Banker Residential Brokerage/NRT	\$113,058,378.00
68.	Edler DeRenzis Rolling Hills Estates, CA	Peninsula Sotheby's International Realty	\$112,133,500.00
69.	The Mario Greco Group Chicago, IL	Prudential Rubloff Properties	\$112,070,384.00
70.	The Andrew Anderson Team New York, NY	Douglas Elliman Real Estate	\$111,051,279.00
71.	The Behr Team Greenwood Village, CO	Fuller Sotheby's International Realty	\$110,451,640.00
72.	Mark Spain Alpharetta, GA	Keller Williams Realty	\$110,223,911.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
73.	Jane Fairweather Bethesda, MD	Coldwell Banker Residential Brokerage/NRT	\$109,513,805.00
74.	The Banner Team Bethesda, MD	Long & Foster	\$109,202,806.00
75.	Kurt Wannebo San Diego, CA	San Diego Real Estate and Investments	\$107,107,684.00
76.	Mathews Nichols Group Dallas, TX	Allie Beth Allman & Associates	\$104,412,025.00
77.	Robin Gordon Haverford, PA	Prudential Fox & Roach Realtors	\$103,671,664.00
78.	VALIA Properties Corona del Mar, CA	VALIA Properties	\$103,567,000.00
79.	Susan Burns Montecito, CA	Coldwell Banker Residential Brokerage/NRT	\$102,553,538.00
80.	John Cain and Kathryn White Newport Beach, CA	HÔM Sotheby's International Realty	\$102,380,100.00
81.	Team Rasmus Atlanta, GA	Rasmus Real Estate Group	\$102,046,367.00
82.	Gregg & Debbie Neuman San Deigo, CA	Prudential California Realty	\$101,514,279.00
83.	Randy Solakian Montecito, CA	Coldwell Banker Residential Brokerage/NRT	\$101,375,000.00
84.	Terry DeSelms Franklin, TN	The DeSelms Team	\$101,216,460.00
85.	Al Filippone & Associates Fairfield, CT	William Raveis Real Estate, Mortgage and Insurance	\$100,875,947.00
86.	Ben Kinney/Home 4 Investment Team Bellingham, WA	Keller Williams Realty, Inc.	\$100,194,916.00
87.	The Sroka Worldwide Group New York, NY	Douglas Elliman Real Estate	\$99,928,376.00
88.	The Rhodes Group Dallas, TX	Ebby Halliday Real Estate, Inc.	\$99,324,445.00
89.	Iverson Team Vail, CO	Slifer Smith & Frampton	\$98,120,988.00
90.	Mandy and David Team Washington, DC	Coldwell Banker Residential Brokerage/NRT	\$97,405,488.00
91.	Robertson Allen Mount Pleasant, SC	The Cassina Group	\$96,507,903.00

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The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
92.	The Cizek Group Omaha, NE	Prudential Ambassador Real Estate	\$96,095,583.00
93.	Energized Realty Group Flushing, NY	Energized Realty Group	\$95,314,190.00
94.	Emily Sachs Wong Chicago, IL	Koenig & Strey Real Living	\$95,214,500.00
95.	Karen Bernardi Boulder, CO	Coldwell Banker Residential Brokerage/NRT	\$94,934,217.66
96.	The Joshua Wesoky Team New York, NY	Sotheby's International Realty/NRT	\$94,673,250.00
97.	Teresa Ryan Naperville, IL	Ryan Hill Realty	\$94,541,108.00
98.	The Leslie Kopp Group Bethany Beach, DE	Long & Foster	\$93,897,210.00
99.	Bill Earls/Larry Lappin Naples, FL	John R. Wood Realtors	\$92,197,500.00
100.	Paulette Greene Group Frisco, TX	Ebby Halliday Real Estate, Inc.	\$91,602,360.00
101.	Agent Alliance Mission Viejo, CA	Keller Williams Realty, Inc.	\$91,106,404.00
102.	Maxine and Marti Gellens La Jolla, CA	Prudential California Realty	\$90,999,000.00
103.	The Alan Shafran Group Carlsbad, CA	Prudential California Realty	\$90,866,647.00
104.	Knight Matt Team Plymouth, MI	Coldwell Banker Weir Manuel	\$89,891,687.67
105.	Naples Signature Team Naples, FL	Premier Sotheby's International Realty	\$89,821,251.00
106.	Carol Carnevale and Nicole Aron Menlo Park, CA	Alain Pinel Realtors	\$89,725,250.00
107.	Beth Ferester Team Houston, TX	Coldwell Banker United, Realtors	\$89,698,342.18
108.	Donald Wenner Easton, PA	DLP Realty	\$89,542,000.00
109.	Lysi Bishop Team Boise, ID	Keller Williams Realty, Inc.	\$89,252,788.56
110.	The Patrick Lilly Team New York, NY	The Corcoran Group/NRT	\$87,958,446.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
111.	Julia Shildkret Real Estate Group Fresh Meadows, NY	Julia Shildkret Real Estate Group	\$87,933,200.00
112.	Chris Cooke Team Baltimore, MD	RE/MAX Sails	\$87,341,988.13
113.	The Heller Real Estate Group San Diego, CA	Keller Williams Realty, Inc.	\$87,329,715.00
114.	The Mottola Group Greenville, DE	Patterson-Schwartz Real Estate	\$87,320,592.00
115.	Holly Creek Rochester, NY	Nothnagle Realtors	\$86,947,483.00
116.	Mike Grbic Real Estate Experts Wichita, KS	Select Homes - Mike Grbic Real Estate Experts	\$86,841,354.00
117.	The Rob Ellerman Team Lee's Summit, MO	Reece and Nichols Realtors	\$86,223,025.00
118.	Meris & Kenny Blumstein & Blumstein Team New York, NY	The Corcoran Group/NRT	\$85,628,273.00
119.	The Geronsons Anaheim Hills, CA	Prudential California Realty	\$85,147,476.00
120.	Austin Real Estate Experts Cedar Park, TX	Keller Williams Realty, Inc.	\$84,983,875.51
121.	The Leo Pareja Team Reston, VA	Keller Williams Realty, Inc.	\$84,847,371.00
122.	Kristin Malfer & Associates Leawood, KS	Reece and Nichols Realtors	\$84,631,714.00
123.	Sigi Ulbrich and Pam Moran Westlake Village, CA	Prudential California Realty	\$84,582,200.00
124.	Jennifer Young Team Chantilly, VA	Keller Williams Realty, Inc.	\$84,446,847.00
125.	Valerie Fitzgerald Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$84,349,992.00
126.	Team Birtola Garmyn Bend, OR	Birtola Garmyn High Desert Realty	\$84,170,000.00
127.	The Bill Lister Team Los Gatos, CA	Coldwell Banker Residential Brokerage/NRT	\$84,129,500.00
128.	Linda Chang and Brent Chang San Marino, CA	Coldwell Banker Residential Brokerage/NRT	\$83,956,498.00
129.	Clark French & Cindy O'Dare Vero Beach, FL	Premier Estate Properties	\$83,563,500.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
130.	The Ruth Pugh Group San Diego, CA	CENTURY 21 Award	\$83,353,710.50
131.	The Kink Team The Woodlands, TX	Keller Williams Realty, Inc.	\$83,195,275.00
132.	Morabito Team Bridgehampton, NY	Douglas Elliman Real Estate	\$82,939,250.00
133.	The Ashton Real Estate Group of RE/MAX Elite Nashville, TN	RE/MAX Elite	\$82,851,258.00
134.	Martin & Sebastiani Sonoma, CA	Sotheby's International Realty/NRT	\$82,235,920.00
135.	The Bartlett Team San Francisco, CA	Pacific Union International	\$82,197,000.00
136.	Sharon Baum, David Enloe and the SOLD1 Team New York, NY	The Corcoran Group/NRT	\$80,775,000.00
137.	The Andrea Crossman Team Traverse City, MI	Coldwell Banker Schmidt, Realtors	\$80,688,181.50
138.	Citrone Partners Seattle, WA	Realogics Sotheby's International Realty	\$80,000,000.00
138.	Penny Yerks Team McLean, VA	TTR Sotheby's International Realty	\$80,000,000.00
140.	Mizner & Simon Team Weston, MA	Benoit Mizner Simon & Co.	\$79,883,000.00
141.	The Sukenik Group New York, NY	Douglas Elliman Real Estate	\$79,292,500.00
142.	Jim Cornell and Leslie Marshall Brooklyn, NY	The Corcoran Group/NRT	\$79,089,598.00
143.	Coley-Reed & Associates Bethesda, MD	Long & Foster	\$78,918,559.00
144.	Eric & Peggy Chodorow La Jolla, CA	Prudential California Realty	\$78,532,717.00
145.	The Heritage Team Wake Forest, NC	Coldwell Banker Howard Perry and Walston	\$77,793,011.00
146.	Walker Group New York, NY	Douglas Elliman Real Estate	\$77,218,200.00
147.	Susana Corrigan and Patty Cohen La Jolla, CA	Prudential California Realty	\$77,190,313.00
148.	Lavinia Smerconish Bryn Mawr, PA	Prudential Fox & Roach Realtors	\$77,148,828.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
149.	Michael Kafka Team New York, NY	Douglas Elliman Real Estate	\$76,799,000.00
150.	John Murray Team REO Rockford, IL	Key Realty	\$76,778,676.00
151.	Amy Green & Susan Meyers-Pyke San Diego, CA	Coastal Premier Properties	\$76,694,987.00
152.	The Kombrink Team St. Charles, IL	RE/MAX Great American North	\$76,474,599.00
153.	Mike & Justin Potier Long Beach, CA	Boardwalk Properties	\$76,227,854.00
154.	The Buehlers & Associates Flower Mound, TX	Keller Williams Dallas Metro North	\$76,018,176.00
155.	Neal Weichel Santa Clarita, CA	RE/MAX of Valencia	\$75,961,811.00
156.	Larry Young and Associates Beverly Hills, CA	Prudential California Realty	\$75,957,744.00
157.	Shelly Mitchell Lynch Carmel, CA	Carmel Realty Company	\$75,597,697.00
158.	Bracha Group NYC New York, NY	Keller Williams Realty, Inc.	\$75,351,700.00
159.	The Rounds Team Scottsdale, AZ	RE/MAX Fine Properties	\$75,238,254.56
160.	Brian Flynn Medford, MA	RE/MAX Results	\$75,203,368.00
161.	Richard Ferrari, Drew Glick & Juliana Frei New York, NY	Brown Harris Stevens	\$74,902,750.00
162.	Pam & Barry's Team Lawton, OK	RE/MAX Professionals	\$74,189,968.50
163.	Elizabeth Billington Bellevue, WA	Coldwell Banker Bain	\$74,074,910.70
164.	The Frank Castelluccio Team Brooklyn, NY	The Corcoran Group/NRT	\$73,892,478.00
165.	The Jessica Cohen Team New York, NY	Douglas Elliman Real Estate	\$73,773,900.00
166.	Edition Group Seattle, WA	Keller Williams Realty, Inc.	\$73,749,684.33
167.	Myron Kiriu Honolulu, HI	Prudential Advantage Realty	\$72,919,822.00

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The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
168.	The Julie Pham Team New York, NY	The Corcoran Group/NRT	\$72,801,500.00
169.	The Belt Team McLean, VA	Keller Williams Realty, Inc.	\$72,489,746.00
170.	Sandi Pressley Team Albuquerque, NM	Coldwell Banker Legacy	\$72,256,975.00
171.	Carole Atkison Greenville, SC	Prudential C. Dan Joyner	\$72,181,350.00
172.	The Rubin Group New York, NY	Douglas Elliman Real Estate	\$72,135,000.00
173.	Aaron Rian Portland, OR	The Rian Group Real Estate	\$72,000,000.00
174.	Janice Chang Team New York, NY	Douglas Elliman Real Estate	\$71,752,500.00
175.	Sharon Evans Triangle Experts Team Raleigh, NC	RE/MAX One Realty	\$71,724,000.00
176.	Paula Hartman & The Hartman Home Team Margate, NJ	Prudential Fox & Roach Realtors	\$71,184,500.00
177.	Harper Sells Houses Puyallup, WA	Keller Williams Realty, Inc.	\$71,177,578.00
178.	The Bill Davis Team Chantilly, VA	CENTURY 21 New Millennium	\$70,465,271.00
179.	Elaine Berlin White Menlo Park, CA	Coldwell Banker Residential Brokerage/NRT	\$70,402,461.00
180.	Jan & Dan Laytham Great Falls, VA	Long & Foster	\$70,303,410.00
181.	Steven Cohen Team Boston, MA	Keller Williams Realty, Inc.	\$69,980,059.01
182.	Joy Daniels Harrisburg, PA	Joy Daniels Real Estate Group	\$69,826,526.00
183.	Acevedo Team Rancho Cucamonga, CA	CENTURY 21 King	\$69,659,019.00
184.	David & Anna Solomon Brentwood, CA	Prudential California Realty	\$69,312,335.00
185.	Shine Team Realtors Harker Heights, TX	Coldwell Banker United, Realtors	\$69,230,495.00
186.	Margaret Wilcox Glastonbury, CT	William Raveis Real Estate, Mortgage and Insurance	\$69,075,504.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
187.	Charlie Buckley Annapolis, VA	Long & Foster	\$68,797,715.00
188.	Marilyn Goff Team Cameron Park, CA	Lyon Real Estate	\$68,086,145.00
189.	Marsee Wilhems Tucson, AZ	RE/MAX Majestic	\$68,074,546.00
190.	The Voda Group New York, NY	Douglas Elliman Real Estate	\$68,058,300.00
191.	Ron Howard & Associates Baltimore, MD	RE/MAX Preferred	\$68,000,000.00
192.	Elite Team San Francisco, CA	CENTURY 21 Realty Alliance	\$67,941,087.00
193.	The Mark Von der Burg Team Seattle, WA	Coldwell Banker Bain	\$67,872,028.00
194.	Carrie Goodman/Lisa Miller San Francisco, CA	Paragon	\$67,817,750.00
195.	Rob Kittle Fort Collins, CO	Kittle Team	\$67,715,845.00
196.	Wisley Greco Associates Annandale, VA	Long & Foster	\$67,574,145.00
197.	Hubble Bisbee Group Lutherville, MD	Coldwell Banker Residential Brokerage/NRT	\$67,364,890.00
198.	Eric Stewart Rockville, MD	Llewellyn Realtors	\$67,341,750.00
199.	Michael Collins Beverly Hills, CA	Coldwell Banker Residential Brokerage/NRT	\$67,161,412.00
200.	Patrick Lam & Joanne Xiang Award-Winning Tm. San Mateo, CA	CENTURY 21 Realty Alliance	\$67,155,678.88
201.	The Matheson Team Scottsdale, AZ	RE/MAX Fine Properties	\$67,110,678.00
202.	Beth Rider Scottsdale, AZ	The Rider Elite Team, Keller Williams Arizona Realty	\$67,097,207.67
203.	Sandi Gentry Team Grand Haven, MI	RE/MAX Grand Haven	\$66,828,000.00
204.	Brenda Wade Team Valrico, FL	Signature Realty Associates	\$66,532,375.00
205.	The Thorn Collection Belleair Bluffs, FL	Coldwell Banker Residential Real Estate/NRT	\$66,485,862.00

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The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
206.	William F. X. Moody & Robert Hryniewicki Washington, DC	Washington Fine Properties, LLC	\$65,989,500.00
207.	Sabrina Saltiel Team New York, NY	Douglas Elliman Real Estate	\$65,768,000.00
208.	Judy McLellan & The JudyMac Team Memphis, TN	Crye-Leike Realtors	\$65,714,747.00
209.	Dave Clark Cupertino, CA	Coldwell Banker Residential Brokerage/NRT	\$65,699,868.00
210.	Adam Kaufman Woodmere, OH	Howard Hanna Real Estate Services	\$65,607,003.00
211.	Elizabeth Brien Ann Arbor, MI	Charles Reinhart Company	\$65,395,544.00
212.	Reece Team Park City, UT	Prudential Utah Real Estate	\$65,389,000.00
213.	Marie Jo Atkins Poway, CA	Real Living Lifestyles	\$65,196,900.00
214.	The Prendergast Team McLean, VA	Long & Foster	\$65,083,336.00
215.	Hal Sweasey & Lindsey Harn San Luis obispo, CA	RE/MAX Del Oro	\$65,000,000.00
216.	The Holly Parker Team New York, NY	Douglas Elliman Real Estate	\$64,704,500.00
217.	Patrick Stracuzzi Team Stuart, FL	RE/MAX of Stuart	\$64,641,448.00
218.	The Whissel Realty Team San Diego, CA	Whissel Realty	\$64,633,822.00
219.	Sharon Ketko & Associates Plano, TX	Keller Williams Realty, Inc.	\$64,556,181.00
220.	Elizabeth Sahlman/Liora Yalof New York, NY	The Corcoran Group/NRT	\$64,492,000.00
221.	Team Icon Spring, TX	Icon Real Estate	\$64,444,673.00
222.	The Wolfe Group Greenwood Village, CO	Fuller Sotheby's International Realty	\$64,404,034.00
223.	David Gunderman and Andrew Raskopf Oakland, CA	Alain Pinel Realtors	\$64,369,833.77
224.	Dan Douglas/Eileen LaMorte Team New York, NY	The Corcoran Group/NRT	\$64,146,000.00

The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
225.	The Ron Rush Team Fairfax, VA	Long & Foster	\$64,063,821.00
226.	Harriet Cameron & Andrew Spitz Sherman Oaks, CA	Prudential California Realty	\$63,962,327.00
227.	Rick Ardizzone and John Howmiller Los Gatos, CA	Alain Pinel Realtors	\$63,813,105.00
228.	Eng Garcia Properties Washington, DC	Keller Williams Realty, Inc.	\$63,722,074.00
229.	The Jacky Teplitzky Team New York, NY	Douglas Elliman Real Estate	\$63,595,750.00
230.	The Vanderblue Team Fairfield, CT	The Higgins Group	\$63,513,775.00
231.	Noel Team Santa Monica, CA	Keller Williams Realty, Inc.	\$63,460,725.00
232.	The Jan Richey Team Frisco, TX	Keller Williams Realty, Inc.	\$63,085,747.00
233.	Rick Pirog/John Tyler Vail, CO	Slifer Smith & Frampton	\$63,024,128.00
234.	Noah Ostroff & Associates Philadelphia, PA	Coldwell Banker Preferred/NRT	\$63,000,000.00
235.	The Patty Vance Team New York, NY	Douglas Elliman Real Estate	\$62,981,732.00
236.	Lamisse Droubi, BJ Droubi & David Pennebaker San Francisco, CA	Coldwell Banker Residential Brokerage/NRT	\$62,896,000.00
237.	Dennis Nottingham Indianapolis, IN	RE/MAX Advanced Realty	\$62,852,061.24
238.	Darren James Home Selling Team Denham Springs, LA	Darren James Real Estate Experts, LLC	\$62,716,907.00
239.	Lars Hedenborg Charlotte, NC	RE/MAX Real Estate Experts	\$62,652,986.00
240.	Gavriani-Falcone Team New York, NY	The Corcoran Group/NRT	\$62,598,565.00
241.	The Crockett Team Mentor, OH	Howard Hanna Real Estate Services	\$62,498,804.00
242.	The Stein Group New York, NY	Sotheby's International Realty/NRT	\$62,476,442.00
243.	Sue Adler Short Hills, NJ	Sue Adler Team, Keller Williams Realty	\$62,417,022.00

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The 2013 Top 250 Team Real Estate Professionals by Transaction Volume

Rank	Team Name	Company	Volume
244.	Nancy Bishop Ann Arbor, MI	Charles Reinhart Company	\$62,180,598.00
245.	David Banks Team Portland, ME	RE/MAX By The Bay	\$62,120,082.77
246.	Dare to Compare Team Chantilly, VA	CENTURY 21 New Millennium	\$61,936,372.00
247.	The William Bustos Team Midvale, UT	Keller Williams Realty, Inc.	\$61,657,646.01
248.	The LaChance Team New York, NY	The Corcoran Group/NRT	\$61,579,790.00
249.	Jack Lacey Team Newtown, PA	Prudential Fox & Roach Realtors	\$61,322,978.00
250.	The Kavanaughs Portola Valley, CA	Coldwell Banker Residential Brokerage/NRT	\$61,230,650.00

It's a huge list.
We'll sum it up for you:



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